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Before the Federal Communications Commission Washington, D.C. 20554



In the Matter of)	MAR 2 6 2002
Rules and Policies Concerning) }	PEDERAL COMMUNICATIONS GOMMISSION OFFICE OF THE SECRETARY
Multiple Ownership of Radio Broadcast)	MM Docket No. 01-317
Stations in Local Markets)	
Definition of Radio Markets)	MM Docket No. 00-244

COMMENTS OF THE OFFICE OF COMMUNICATION, INC. OF THE UNITED CHURCH OF CHRIST

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SUMMARY

The Office of Communication, Inc. of the United Church of Christ ("UCC") is extremely concerned about the massive consolidation that has occurred in many local radio markets in recent years. As detailed below, diversity and competition have declined dramatically in many local radio markets. Furthermore, the Commission and the DOJ's "case-by-case" analysis of many mergers has failed to protect diversity or serve the public interest. Accordingly, UCC urges the Commission to adopt a "bright-line" test for radio mergers in order to protect the public interest, while ensuring that radio mergers are processed in a expeditious manner.

In response to the Commission request for methods to measure the characteristics of local radio markets, UCC urges the Commission to analyze diversity and competition in local radio markets by counting the number of independently-owned radio stations within the geographic boundaries of local Arbitron Metro Markets. Moreover, neither "Internet radio" nor satellitedelivered radio should be used to evaluate diversity in local markets, as neither provides a substitute for local radio.

Using this methodology, UCC studied ownership and market concentrations in 33 U.S. Arbitron Metro Markets between 1993 and 2001. In terms of diversity, UCC found that the number of independent owners dropped in 28 out of the 33 radio markets studied, even though the actual number of stations increased in almost all of the 33 markets. This dramatic decrease in the number of independent owners has substantially affected the amount of "source" diversity available in many local markets, and has negatively impacted the ability of the public to obtain independent news, sports and entertainment programming.

UCC's study also found that consolidation has not led to any significant increase in the

number of formats or "outlet" diversity. In a study of 17 Arbitron Metro Markets between 1993 and 2001, UCC found that, on average, each of the 17 markets had only gained 1.5 formats, even though the actual number of radio stations in each market increased by an average of 5.7 over the same period. Accordingly, it appears that consolidation not only fails to increase programming choices, but may actually serve to inhibit the growth of new formats.

The study also reflected the increasing anti-competitive effect of recent radio consolidation. None of the U.S. Arbitron Metro Markets studied by UCC had HHI levels below 1000. In fact, over one-half of the radio markets had an HHI over 3000 – a level far beyond that of a highly concentrated market. UCC also notes that the DOJ and the Commission's current "case-by-case" analysis of radio mergers is generally ineffective. In early 2001, for instance, the Commission approved a large radio merger in the Billings, Montana Arbitron Metro Market, even though that market had an extremely concentrated HHI of 3425.

In order to effectively carry out the Commission's public interest mandate, and to protect remaining diversity and competition in local radio markets, UCC urges the Commission to adopt a "bright-line" standard in reviewing radio mergers. Under this standard, the Commission would screen transactions to determine whether a proposed merger would result in one station group controlling thirty-five percent, or two station groups controlling sixty percent, of either the local audience share within a local Arbitron Radio Metro Market or the radio advertising share of the local Arbitron Metro Market. Under this "35/60" standard, post-merger concentrations higher than the levels delineated above would constitute a presumption that the transaction is contrary to the public interest.

UCC also urges the Commission to require that transactions exceeding the guidelines

detailed above to noticed in a document separate from the Mass Media Bureau's standard "Broadcast Applications" notice. This separate notice should state the exact terms of the transaction, and note both the degree of audience share and advertising revenue consolidation that would occur if the transaction were approved. Furthermore, to ensure that all stakeholders have a voice in this process, UCC urges the Commission to require that full-sized versions of the noticed be placed in a local newspaper of general circulation, and expand the broadcast notices currently required under Commission rules.

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COMMENTS OF THE OFFICE OF COMMUNICATIONS, INC. OF THE UNITED CHURCH OF CHRIST

The Office of Communication, Inc. of the United Church of Christ ("UCC"), through undersigned counsel, hereby submits the following comments pursuant to the Commission's Notice of Proposed Rule Making and Further Notice of Proposed Rule Making concerning local radio ownership rules.²

UCC is extremely concerned about the massive consolidation that has occurred in many

The United Church of Christ is a not-for-profit religious organization formed in 1957. It has approximately 1.4 million members who make up over 6,000 congregations in the United States and Puerto Rico. The Office of Communication, Inc. of the United Church of Christ is responsible for developing the Church's policy towards mass media. UCC has actively defended the public's rights in the communications filed for over 30 years. UCC has also participated in numerous FCC and judicial proceedings representing the rights of the viewing and listening public.

²See Rules and Policies Concerning Multiple Ownership of Radio Broadcast Stations in Local Markets, *Notice of Proposed Rule Making and Further Notice of Proposed Rule Making*, MM Docket No. 01-317 (rel. Nov. 9, 2001) (hereinafter "Notice"); *see also* Rules and Policies Concerning Multiple Ownership of Radio Broadcast Stations in Local Markets, Order, MM Docket No. 01-317 (rel. Jan. 23, 2002) (extending the deadline for comments in the proceeding to March 13, 2002); Rules and Policies Concerning Multiple Ownership of Radio Broadcast Stations in Local Markets, Order, MM Docket 01-317 (rel. Mar. 8, 2002) (further extending the comment deadline to March 27, 2002).

local radio markets during the last six years as a result of changes in local radio ownership rules. Specifically, UCC is very concerned that the Commission is only conducting rote reviews of radio license transfer applications to check compliance with the numerical radio ownership limitations, rather than conducting the statutorily required public interest analysis to determine whether the transaction serves diversity and competition in a specific community.

In these comments, UCC first details the massive consolidation that has occurred in local radio markets since 1996, and the effect that consolidation has had on diversity and competition in local markets. Second, UCC details the failure of the Commission and the U.S. Department of Justice ("DOJ") to adequately address anti-competitive concerns raised by recent local radio mergers and acquisitions. Third, UCC proposes certain rule changes that would create a mechanism to review the diversity and competition aspects of local radio transactions in an expeditious manner.

I. The Commission Should Determine Local Radio Market Diversity and Competition By Measuring Independent Radio Station Ownership in Arbitron Radio Metro Markets

In the Notice, the Commission requested comment on how to "measure the success or failure" of its overall goal of ensuring diversity in local radio markets.³ In addition, the Commission requested comment on the "advantages and disadvantages of measuring diversity by looking, in whole or in part, to the number of independent station owners," as well as "the

³Notice at 14, ¶31.

 $^{^{4}}Id.$

appropriate geographic area over which to measure diversity as it relates to radio broadcasting."

As detailed below, UCC urges the Commission to measure diversity and competition in local radio markets by counting the number of independent stations within the geographic boundaries of Arbitron Metro Markets.

A. Local Radio Diversity Should Be Measured By Independent Ownership Rather Than Merely Listing the Actual Number of Stations In a Specific Local Market

In order to provide truly diverse news, public affairs and entertainment programming, radio outlets must be independently owned and operated. The Commission has long recognized that "diversity of viewpoints from antagonistic sources is at the heart of the Commission's licensing responsibility." This concept was further distilled in the Notice by the Commission's discussion of the substantial difference between "outlet" diversity and actual "source" diversity. "Outlet" diversity has traditionally been defined by the Commission as "multiple distribution channels (e.g., radio, broadcast television, and newspapers) from which [the public] has access to information and programming." "Source" diversity, on the other hand, is generally refereed to as "a variety of program producers and owners."

UCC strongly believes that "source" diversity is the type of diversity that must be

⁵*Id*. at 15, ¶33.

⁶Amendment of Sections 73.34, 73.240, and 73.636 of the Commission's Rules Relating to Multiple Ownership of Standard, FM, and Television Broadcast Stations, Second Report and Order, 50 FCC 2d 1046, 1079 (1975).

⁷See Notice at 14, ¶30.

 $^{^{8}}Id.$

⁹Id.

emphasized in the context of this proceeding. In the past, the Commission has specifically stated that source diversity was the most important factor in ensuring broadcast diversity because "if all the programming passed through the same filter, the material and views presented to the public would not be diverse." In that respect, it is also important to note that "source" diversity often runs parallel to the concept of "viewpoint" diversity, as antagonistic viewpoints are far more likely to come from separately-owned entities, rather than through the distribution of the same content through a number of different "outlets."

In the context of local radio markets, UCC believes "source" diversity and independent ownership provide the best measure of local radio markets for two reasons. First, as detailed in a number of studies, minority-owned stations have been found to provide substantially more responsive entertainment, news and public affairs programming than non-minority or large group-owned stations. Second, within local markets and nationally, consolidation and the introduction of nationwide "mass-produced" programming has resulted in a sharp reduction of locally-originated programming that is responsive to community needs.

1. Ownership Is Closely Correlated to Responsiveness to Issues in Minority Communities

A number of studies have indicated the correlation between ownership of a broadcast station and the programming that is provided. This link is especially evident in studies assessing the responsiveness of local radio stations to the interests of minority communities. For example, a 1998 study by Santa Clara and Stanford Universities studied 209 news directors at local radio

¹⁰Review of the Commission's Regulations Governing Television Broadcasting, Further Notice of Proposed Rule Making, 10 FCC Rcd 3524, 3550 (1995).

and television stations regarding the amount and type of news and public affairs programming produced at their stations. The findings of this study "reveal[] that minority-owned radio stations emphasize issues of presumed interest to minorities more than do the majority-owned counterparts." Furthermore, a 2001 study by Felix Oberholzer-Gee and Joel Waldfogel shows that "[b]lack-owned and targeted stations have a large effect on black voting (and a much smaller, albeit significant, positive impact on white voting), while white-owned black-targeted stations have no significant impact on black or white voting."

These studies show that minority community responsiveness closely correlates to actual station ownership, rather than just the format of the station.¹⁴ A diversity measure that looks at "source" diversity captures the unique public service provided by minority and other "niche" stations. An "outlet" diversity measure, on the other hand, may look at the format of a particular radio station, but will fail to capture the actual community value of a station, especially in minority communities.

Furthermore, due to the effects of consolidation, minority opportunities to own radio stations have decreased substantially. It is difficult for minorities, women and small business enterprises to purchase radio stations because consolidation has driven up the purchase prices and

¹¹See Laurie Mason et al., Support For FCC Minority Ownership Policy: How Broadcast Station Owner Race or Ethnicity Affects News and Public Affairs Programming Diversity, 6 COMM. L. & POL'Y 37 (2001).

 $^{^{12}}Id$.

¹³Felix Oberholzer-Gee and Joel Waldfogel, *Electoral Acceleration: The Effect of Minority Population on Minority Voter Turnout*, Working Paper 8252, Nat'l Bureau of Econ. Research 23, *available at* http://www.nebr.org/papers/w8252.

¹⁴See id. (concluding that "ownership has a consequential effect on content").

reduced the number of radio stations available for sale. In addition, there is little unused radio spectrum available for new radio stations, especially in urban areas. Moreover, even when spectrum is available, it is now auctioned, rather than awarded through a comparative process. This process often excludes minorities, women and small business enterprises because they are unable to raise the large amount of capital required to compete against large group owners. Accordingly, UCC believes that counting actual station ownership, rather than looking at station formats, is the best way to determine whether minority communities are served by responsive voices.

2. Ownership Closely Correlates to Programming That Is Responsive to Local Community Issues and Needs

The Notice asks whether "consolidation in local radio markets since 1996 [has led] to greater diversity." With regard to diverse, locally-originated programming, it has not. One stark example of the lack of diverse local programming resulting from consolidation is the Boise, Idaho Arbitron Radio Metro Market. In this market, Clear Channel Communication, Inc. has acquired six radio stations since 1999. In consolidating the operations of its Boise stations, Clear Channel has apparently not found "any commercial incentive to air more diverse programming to appeal to all substantial interests." Quite to the contrary, Clear Channel has made every effort to remove any tenet of localism from the programming provided in that

¹⁵Notice at 17, ¶38.

¹⁶See Investing in Radio 2001, BIA Publications, Inc. (3rd Ed. 2001) (noting that Clear Channel owns six radio stations in the Boise, Idaho Arbitron Metro Market).

¹⁷Notice at 17, ¶37.

market.

This is best evidenced in the programming provided by KSAS-FM in that market, which provides no locally-originated programming during a substantial portion of the day. ¹⁸ In the morning, for instance, KSAS-FM replays the "Rick Dees in the Morning" program, which is produced by KIIS-FM in Los Angeles. ²⁹ During the 10 a.m. to 3 p.m. time slot, KSAS-FM features the "Cabana Boy Geoff Alan" show, which originates from KHTS-FM in San Diego. ²⁹ Furthermore, while neither of these programs have any locally-originated programming, Clear Channel often markets the programs as locally-originated. The Wall Street Journal, for instance, reported that on February 15, 2002, the "Cabana Boy Geoff Alan" show offered an interview with Evan and Jaron Lowenstein, which purportedly originated from Boise. ²¹ In fact, the interview was recorded weeks earlier at the KHTS-FM studios in San Diego. ²² Furthermore, as "Cabana Boy Geoff Alan" notes in the article, he has never even been to Boise. ²³

¹⁸See KSAS-FM website, available at http://www.1033kisstm.com/statf.html (listing non-local programming for the "morning drive" time slot, the 10 a.m. to 3 p.m. time slot and the overnight time slot).

[&]quot;See KIIS-FM website, available at http://www.kiisfm.com (noting that the "Rick Dees" morning show originates in Los Angeles, California).

²⁰See KHTS-FM website, available at http://www.channel933.com/cabanaboygeoff.html (noting that the "Cabana Boy Geoff" show is produced in San Diego, California).

²¹See Anna Wilde Mathews, From a Distance: A Giant Radio Chain Is Perfecting the Art of Seeming Local, WALL ST. J., Feb. 25, 2002, at A1.

²²See id. (noting that listeners were asked to "e-mail or call the station with questions for the performers" even though the interview had been taped weeks earlier in San Diego).

²³See id. ("Mr. Alan himself has never been to Boise, though he offers a flurry of loacl touches on the show he hosts each weekday from 10 a.m. to 3 p.m. on the city's leading pop station).

Much of the industry rationale behind the removal of many broadcast ownership limitations is that economies of scale in local markets create further opportunities for local production of programming. As the Boise case illustrates, however, consolidation in local radio markets often results in nothing more than programming that is piped in from larger cities.

B. New "Sound-Based" Media Does Not Provide a Substitute for Local Radio Stations

In the Notice, the Commission asks whether "there are attributes of radio broadcasting that should lead [it] to define and measure diversity in radio differently from other media." In addition, the Commission further inquires whether the "appropriate geographic area over which to measure diversity" would change if "Internet" radio or satellite delivered programming was considered in the Commission's diversity analysis. As detailed below, UCC believes that "new" sound-based media, such as Internet radio and satellite radio, should not be included as sources of diversity or competition in local radio markets.

1. Internet Radio Should Not Be Considered When Evaluating Diversity

Internet-related media such as Internet radio is not a sufficient replacement for local radio broadcasting for three reasons. First, Internet access is neither available nor affordable to almost half of the households in America.²⁶ In September 2001, the National Telecommunications & Information Administration ("NTIA") reported that 56.5 percent of U.S. homes have a personal

²⁴Notice at 15, ¶32.

²⁵*Id.* at 15, ¶33.

²⁶See "A Nation Online: How Americans Are Expanding Their Use of the Internet," U.S. Department of Commerce National Telecommunications & Information Administration ("NTIA") (2002) at Table 5-1 (hereinafter "2002 NTIA Report").

computer, and that 50.5 percent have Internet connections.²⁷ Thus, almost half of the households in America still lack access to the Internet. In addition, some income levels and demographic groups lag far behind in the race to Internet access, despite the overall increase in computer ownership and usage.²⁸ Furthermore, even if a household has Internet access, it still may not have access to Internet radio due to the additional investment in speakers and specialized software required to receive Internet-based radio services.

Second, because Internet-based radio requires connection to a computer and modem, it does not offer the same ease of use as broadcast radio. Local broadcast radio, on the other hand, is compact, portable, and free to the public. The local radio broadcast industry has thrived from its ability to reach mobile users - at no cost. Through its audio-only programming style, the public is able to listen to the radio while driving to work, commuting on public transportation, and during exercise routines. As such, Internet-based radio does not offer the benefit of mobility and cannot be included as a substitute for radio.

Finally, it is critical to note that a recent ruling by the Copyright Arbitration Panel ("CARP"), stating that radio stations must pay additional royalties for copyrighted works "rebroadcast" over the Internet, could be the "death knell" for Internet broadcasting.²⁹ If this

²⁷2002 NTIA Internet Report, at 5.

²⁸For example, in its 1998 report, the NTIA indicates 10% of the Americans who earn less than \$25,000 per year actually use the web, compared with 45% of the individuals who earn more than \$75,000 per year accessing the web. "Falling Through the Net II: New Data on the Digital Divide," U.S. Department of Commerce NTIA (1999) By 2001, the NTIA reports the gap between the two groups has grown from 35 to 50 percentage points. See 2002 NTIA Internet Report at Table 5-1.

²⁹See Paige Albinaiak, Web Radio Rate Set: Stations, Webcasters Must Pay, But Some May Not Play, BROADCASTING & CABLE, February 25, 2002 (stating that the CARP ruling

newly proposed royalty scheme is approved by the U.S. Copyright Office, it would cost radio stations an average of \$3,360 per day to stream music over the Internet plus a 9% charge for "ephemeral recording" fees." Industry executives currently claim this decision may lead to the effective termination of free radio on the Internet.³¹

2. Satellite Radio Should Not Be Considered When Evaluating Diversity

The Commission should also not consider satellite radio as a sufficient substitute for local radio broadcasting for several reasons. First, it is critical to note that satellite radio has no plans to become a substitute for local radio. Although XM Satellite Radio ("XM") has secured a patent that would allow its satellites to provide local programming. XM executives have officially proclaimed XM is a national radio service with no plans to broadcast locally. Gary Tiedemann, Director of Investor Relations for XM claims that XM has no plans for local broadcasting. Likewise, XM spokesman Charles Robbins echoed this sentiment, asserting XM is "a national radio service...and [has] no intention of broadcasting locally. With no intention

[&]quot;would require commercial radio stations and Webeasters to pay 0.07 cents per performance per listener of any work or song simulcast over the Internet as part of a traditional radio broadcast").

³⁰See id (noting that the \$3,360 figure assumes that the average radio station will play 20 songs per hour, 24 hours a day, to an average of 10,000 listeners).

³¹Amy Harmon, *Panel's Ruling on Royalties Is Setback for Web Radio Services*, N.Y. Times, February 21, 2002, at C11.

³²See XM Satellite Has Patent for Local Radio, Group Says, BLOOMBERG, March 4, 2002, available at http://quote.bloomberg.com/newsarchive/.

 $^{^{33}}Id.$

³⁴Renae Merle, *Despite Patent, XM Plans No Local Content*, WASH. POST, March 6, 2002, at E5.

of providing information specific to a local community, satellite radio cannot be considered a contributor to media diversity in a particular community.

Second, satellite radio is not widely subscribed to. Since XM offered its service in September 2001 and Sirius Satellite Radio ("Sirius") launched its service in January 2002, only a small fraction of the U.S. population signed up for satellite radio service. In fact, XM has only signed up 30,000 subscribers for the service and Sirius is still in its infancy stage. Even if XM reaches its projected goal of 400,000 subscribers by the end of the year, only a minuscule fraction of the population will benefit from this service. Additionally, Sirius has only opened up its product to subscribers in the Phoenix, Denver, Houston, and Jackson, Mississippi metropolitan areas. The product to subscribers in the Phoenix of the Phoenix areas.

Third, satellite radio has been criticized for its spotty reception. The Wall Street Journal spent a week testing the XM Radio system in Washington, DC metropolitan area and found that satellite signals were often blocked by small office buildings and small tunnels.³⁸ These technological issues and reception concerns, if they continue, will likely drive off a number of current and prospective customers.

³⁵See Renae Merle, XM Satellite Radio Reaches 30,000 Users, WASH, POST, January 8, 2002, at E5.

³⁶400,000 subscribers divided by the United States population 281,000,000 equals 0.14% of the total U.S. population. *See The Population Profile of the United States*: 2000, U.S. Census Bureau (2000) at 2-1 (noting that the U.S. population was approximately 281,000,000 in 2000).

³⁷See Renae Merle, XM Satellite Radio Reaches 30,000 Users, WASH. POST, January 8, 2002, at £5.

³⁸See Walter S. Mossberg, Not On TV, But Over Your Special XM Car Radio, WALL ST. J., January 3, 2002, at B1.

Finally, satellite radio is very costly. In addition to paying \$10 to \$13 each month for a subscription to satellite service, add-on XM radios cost up to \$600, with installation and antennae costs further increasing the price of listening to satellite radio. Another cost consideration is that XM's monthly subscription fee only covers each unit. If two drivers in one household want to enjoy satellite radio, each driver must order a separate subscription.

In sum, sateflite radio has yet to provide consistent, inexpensive service to the public, at large, and has no intention of providing local service. Consequently, the Commission should not consider satellite radio as a substitute for local radio broadcasting.

C. Arbitron Radio Metro Markets Should Be Used As the Relevant Geographic Market to Assess Local Radio Competition

In the Notice, the Commission also asks whether it should continue to evaluate diversity at the local level, or if it should measure diversity "based on the type of information or programming involved, for example, local news and sports versus nationwide entertainment programming." UCC strongly believes that the Commission should evaluate local radio diversity by counting stations with a defined local area that provide access to local news, sports and entertainment programming.

Therefore, UCC urges the Commission to adopt a local radio market geographic definition standard that counts only stations physically located within local Arbitron Radio Metro Markets ("Arbitron Markets"). UCC believes that such as standard serves two important goals. First, such a standard ensures that radio stations counted in the local area actually have a close

³⁹See id. (noting that satellite radio units easily range from \$400 to over \$600).

⁴⁰Notice at 15, ¶33.

geographic connection to the city or area at the core of the Arbitron Market.⁴¹ "Neighboring" stations should not be counted, as their signals are often not able to reach all of the Arbitron Market at issue. Therefore, these "neighboring" stations are often unable to provide another "voice" to all residents of the Arbitron Market at issue.

Second, the use of Arbitron Markets is administratively convenient, and would likely allow faster analysis of radio license transfer applications.⁴² Furthermore, the use of a defined standard makes it much easier for parties to calculate the number of stations in a local market, without resorting to "case-by-case" specific factors that may distort the comparison of the level of diversity and competition between similarly situated markets.⁴³

In the limited cases involving the transfer of a radio station, or a group of radio stations, that do not fall within an Arbitron Metro Market boundary, UCC urges the Commission to adopt a standard where the Commission counts "as being in a market only those stations whose principal community contours overlap or intersect the overlap area of the principal city contours of the stations whose ownership is to be merged."

⁴¹See Definition of Radio Markets, Notice of Proposed Rule Making, 15 FCC Red 25077, 25081 (2000) ("Arbitron-defined markets have the advantage that they attempt to reflect accurately the location of a station's listeners and the identity of stations that are actually perceived by advertisers to be in a market.").

⁴²See U.S. Department of Justice, Comments in Response to Public Notice No. 92809, Application of Citadel Communications Corporation and Marathon Media L.P. for Consent to Assignment of Licenses of Stations, at 8 (filed April 26, 1999) (noting that "the Arbitron rating service will generally classify a radio station as belonging to only one home geographic market") (hereinafter "DOJ Billings Comments").

⁴³See id. (further noting that "[a] radio station's home market is typically the one in which advertisers will be most interested in the station").

⁴⁴See id. at 25082.

II. Consolidation in the Radio Industry Has Resulted in Substantial Deterioration of Ownership Diversity and Competition in Local Radio Markets

The Notice states that "at approximately the same time that the 1996 Act became law, there were approximately 5.100 owners of commercial radio stations nationwide" and notes that "now there are only approximately 3.800 owners, a decrease of 25%." While these statistics show substantial consolidation even at the national level, it is the number of radio station owners at the local level that has the most direct impact on diverse viewpoints available to the public. When one examines independent ownership levels in local radio markets, the effects of consolidation have been much more severe.

In response to the Commission's request for "empirical data on the effect that consolidation in the radio industry since 1996 has had on diversity and competition in local markets." ⁴⁶ UCC conducted a study of thirty-three U.S. Arbitron Markets to determine the effects of commercial radio station consolidation from 1993 to 2001. ⁴⁷ The 1993 start date for the study was chosen to obtain information for a "baseline" year prior to the enactment of the 1996 Act and subsequent changes in radio ownership rules. The 2001 end date represents the most current data available to UCC.

The markets examined in the study comprised eleven very large and large markets, fifteen

⁴⁵Notice at 16, ¶36.

⁴⁶Notice at 13, ¶28.

⁴⁷See Attachment 1, UCC Local Radio Ownership and Market Concentration Study at 1 for a detailed description of the methodology involved in preparing the study (hereinafter "Radio Study").

medium-sized markets, and seven small markets.⁴⁸ Furthermore, as requested by the Notice, two of the mid-level markets studied are Syracuse, NY and Rockford, IL.⁴⁹ In all the markets, UCC looked at the number of independent owners in 1993, and compared that to the number of independent owners in 2001 to measure the level of ownership diversity in a particular area. In addition, UCC looked at the local commercial share of the top four owners in 1993 and 2001 to determine the level of competition in a particular metropolitan area.

A. The UCC Ownership and Market Concentration Study Details the Substantial Decline in Local Radio Diversity That Has Occurred Since 1996

The results of the UCC local radio study reveal drastic declines in independent ownership since 1993. In all but one of the 33 radio markets surveyed, the top four owners control a greater percentage of the local commercial audience than they did in 1993.⁵⁰ Furthermore, in 28 out of the 33 radio markets studied, the number of independent owners declined, even though the actual number of stations increased in almost all 33 markets.⁵¹

In addition, both the Syracuse and Rockford Arbitron Markets confirm this trend of decreasing diversity. In 1993, the Syracuse Arbitron Market had 27 commercial radio stations owned independently by 17 companies. ⁵² By 2001, independent radio station ownership in the Syracuse market decreased to 9 companies, even though 5 additional commercial stations

⁴⁸See id.

⁴⁹See Notice at 24, ¶52.

⁵⁰See id.

⁵¹See id.

⁵²See Radio Study, Attachment 1, at 52.

commenced operation during that time period. Likewise, in the Rockford Arbitron Market independent ownership consolidated from 7 owners to 5.4 Both markets show a significant decrease in ownership diversity. Allowing additional ownership combinations, specifically in Syracuse and Rockford, would substantially harm the public interest by further decreasing local radio diversity.

B. Consolidation in the Local Radio Market Has Not Led to Any Significant Increase In the Number of Radio Formats

In the Notice, the Commission seeks comment on whether increased consolidation of ownership has created an increase in the diversity of content. Specifically, the Commission questions whether a decrease in independent ownership in a market creates a "commercial incentive to air more diverse programming." While UCC strongly believes that actual "source" diversity is far more important than "outlet" or "format" diversity. UCC studied 17 of the 33 markets used for UCC's above-referenced ownership and competition study in order to provide a response to the Commission's request. As with the ownership and competition study, UCC looked at commercial station format changes between 1993 and 2001.

Contrary to the assertions of many industry proponents, UCC's study indicates that

⁵³See id.

⁵⁴See id. at 63.

⁵⁵See Notice at 17, ¶37.

 $^{^{56}}Id.$

⁵⁷See Attachment 3, UCC Format Change Study.

⁵⁸See id.

format diversity has remained essentially static, even as massive consolidation has occurred in local radio markets. In the New York City market, for instance, the number of actual commercial radio stations increased by 18 from 1993 to 2001, while the number of independent owners in that market declined by 17. During that time period, however, only 1 new format was added to the diverse New York City market. An overview of all 17 markets also shows this trend.

Between 1993 and 2001, the actual number of radio stations increased in the 17 markets studied by 5.7, even as independent ownership declined in all markets studied except one. During this same period, however, the average market only showed an increase of 1.5 formats. Based on the results of this survey. UCC believes that consolidation not only fails to increase programming choices, but may actually inhibit the growth of new formats. Thus, it appears that consolidation has fostered neither additional "outlet" diversity, nor "source" diversity.

C. Extremely High Levels of Concentration Already Exist in Most Local Radio Markets

In the Notice, the Commission seeks comment on how local radio market shares should be measured.⁶³ The Department of Justice ("DOJ") uses the Herfindahl-Hirschman Index ("HHI") when determining levels of concentration in a specific product market. Under the Justice Department's Merger guidelines, markets with an HHI below 1000 are unconcentrated:

⁵⁹See id.

⁶⁰See id.

⁶¹ See id.

⁶²See id.

⁶³Notice at 21, ¶45.

those with an HHI between 1000 and 1800 are moderately concentrated; and those with an HHI above 1800 are generally deemed highly concentrated.⁵⁴ UCC took the average commercial market share provided by BIA for 1993 and 2000, and calculated the HHI for both the radio and television market in each of the 33 markets studied.⁶⁵

None of the radio markets studied in the thirty-three cities had an HHI below 1000.76 Twenty-eight of the radio markets studied had an HHI over 1800, indicating they are highly concentrated areas.67 In fact, over one-half of the radio markets had an HHI over 3000 -- a level far beyond that of a highly concentrated market.68 These HHIs demonstrate that most, if not all, local radio markets, lack effective competition.

Both Syracuse and Rockford have seen considerable increases in HHI levels over the past eight years. In 1993, the top two owners in the Syracuse market controlled 32.5% and 15.7% of the local commercial share. In January 1999, Clear Channel purchased one station, acquired four additional stations in July that year, and subsequently purchased two more by April

 $^{^{64}}$ See United States Department of Justice/Federal Trade Commission Horizontal Merger Guidelines, at \S 1.5.

⁶⁵ See Attachment 2 ("Herfindahl-Hirshman Index (HHI) Chart for Radio") (hereinafter "HHI Study").

⁶⁶ See id.

⁶⁷ See id.

⁶⁸ See Federal Trade Comm'n v. Cardinal Health Care, Inc., 12 F. Supp.2d 34, 53 (D.D.C. 1998) (noting an increase in HHI to 2277 from one proposed merger and an increase to 3079 from another proposed merger would raise the concentration level so far beyond that of a highly concentrated market the Court enjoined the mergers).

⁶⁹See Radio Study, Attachment 1 at 52 (citing Investing in Radio 1994, BIA Publications, Inc. (1st Edition, 1994).

2000.⁷⁰ Through the purchases, Clear Channel acquired 42.2% of the local commercial share.⁷² Citadel Communications Corporation ("Citadel") also entered Syracuse's Arbitron market in April 2000 by purchasing four stations, leaping to a 22.2% control of the local commercial share.⁷² These acquisitions increased the Syracuse Radio Market HHI from a moderately concentrated 1699 to an extremely concentrated level of 2865.⁷³

The Rockford, Illinois Arbitron Market also reflects an phenomenal increase in the level of concentration. In 1993, the top two radio station owners controlled 35.9% and 29% of the market respectively. In May 1999, Radio Works, Inc. ("Radio Works") purchased its first radio station in the market. By October of 1999, Radio Works purchased another three stations. In October 2000, Cumulus Broadcasting, Inc. ("Cumulus") purchased four of the seven remaining stations that were not owned by Radio Works. As a result, two companies now control the entire local radio market - Radio Works has 50.6% and Cumulus has 46.4% of the local commercial share. Furthermore, these mergers increased the Rockford Radio Market HHI from an already highly concentrated 2485 to a stratospheric 4722.

⁷⁰ See Investing in Radio 2001, BIA Publications, Inc. (3rd Edition, 2001).

⁷¹ See Radio Study, Attachment 1, at 52 (citing Investing in Radio 2001, BIA Publications, Inc.(3rd Edition 2001).

⁷²See id.

⁷³See HHI Study, Attachment 2.

⁷⁴See Radio Study, Attachment 1 at 64 (*citing Investing in Radio* 1994, BIA Publications, Inc. (1st Edition, 1994).

⁷⁵See Investing in Radio 2001, BIA Publications, Inc (3rd Edition 2001).

⁷⁶See Radio Study, Attachment 1, at 64.

The extremely high levels of concentration in almost all of the radio markets studied illustrate that there are already serious competitive concerns in most U.S. local radio markets. In fact, the vast majority of the markets studies are already at concentration levels that would generally forbid any further mergers or market concentration. Unfortunately, as detailed below, the "case-by-case" merger analysis conducted concurrently by the Commission and DOJ continues to allow mergers with serious anti-competitive effects.

III. Past Efforts By the Commission and the Department of Justice to Examine Large Radio Mergers on a "Case-By-Case" Basis Have Failed

In the Notice, the Commission notes its use of "case-by-case" analysis to determine whether certain local radio license transactions were within the public interest and seeks comment on whether it should continue with this approach. UCC respectfully submits that the use of case-by-case analysis has been a failure. Furthermore, the result of this failure to adequately police the anti-competitive effects of large mergers is clearly illustrated by the current situation in the Billings, Montana Arbitron Metro Market.

In January 1999, Morathon Media L.P. ("Marathon"), owner of three radio stations in the Billings Arbitron Metro Market, filed an application to acquire five radio stations in the same market from Citadel Communications Corporation. In response to the applications, the Department of Justice ("DOJ") filed comments expressing concern over the level of concentration that would exist if the merger was approved. In the comments, DOJ noted that

⁷⁷Notice at 25, ¶56.

⁷⁸Broadcast Applications, FCC Report No. 24455, at 3, 6-7 (1999).

⁷⁹ See DOJ Billings Comments at 1-2.

the pre-merger HHI in the Billings radio market was 3350 and that the proposed transfer would raise the HHI to 4070, an increase of 720 points. Accordingly, DOJ found that the transaction presented "substantial and material reason to believe that the merger may significantly reduce competition among radio stations that serve Billings" and requested that the Commission "fully investigate by whatever means are appropriate, including having a hearing, whether the acquisition serves the public interest." To address the concerns raised by DOJ's comments, Marathon subsequently agreed to divest three of the stations it would own subsequent to the Citadel transaction, which lowered the HHI in the Billings market slightly to 3291.

After the Marathon transaction was completed, other ownership and market changes occurred in the Billings market. Following the Marathon transaction, the stations owned by Sunbrook Communications were transferred to Fisher Broadcasting. In addition, Fisher, along with Marathon, increased their share of the Billings audience due to the size and power of the station groups. In 2001, Marathon filed applications to transfer all of its stations in the Billings market to Clear Channel. In the Public Notice accepting the Clear Channel applications for assignment of the licenses, the Commission "flagged" the applications and specifically noted that comment was invited on "the issue of concentration and its effect on competition and diversity in the broadcast markets at issue. (183) However, even though the HHI in the Billings market had subsequently risen to 3425 from 3291– an increase of approximately 135 points– and the fact

⁸⁰ See id. at 11.

⁸¹ See id. at 12.

⁸²See Broadcast Applications, Report No. 24901 (2001).

⁸³See id.

that Fisher filed a Petition to Deny, 4 the DOJ did not file comments or otherwise intervene.

Furthermore, the Commission did not review any of the competitive aspects of the market, and approved the transaction at the Bureau level. 55

Furthermore, the Billings area is not the only local media market that has been injured by the Commission's lack of media merger oversight. The Wichita Falls, Texas and Fargo, North Dakota Radio Metro Markets provide two other compelling examples of recent radio mergers that have essentially established radio oligopolies in a number of local markets. In 1993, the top two owners in the Wichita Falls, Texas Arbitron market controlled 26.4% and 21.7% of the local commercial share. In November 1997, Cumulus Broadcasting acquired three stations in the Wichita Falls market, and subsequently purchased a fourth station in June 1998. In December 2000, Clear Channel purchased the remaining three radio stations in the market, creating a duopoly where Cumulus controls 54% of the local commercial share and Clear Channel controls

serious concerns with respect to the vertical integration of programming ownership and Clear Channel's market power to control advertising revenue and rating via programming control." *Application of Marathon Media Group, LLC for Assignment of Licenses KBUL(AM), KKBR(FM), KCTR-FM, and KBBB(FM), Billings, MT and KMKH(FM), Harding, MT to Clear Channel Broadcasting Licenses, Inc.*, File Nos. BAL-20001227AAJ, et seq., Fisher Radio Regional Group, Inc. Petition to Deny (filed Feb. 15, 2001).

⁸⁵See Letter to Dawn M. Sciarrino, et al. from Linda Blair, Chief, Audio Services Division (rel. April 13, 2001) (stating that the "transfer of an existing station combination to an entity that owns no stations in the market does not increase ownership concentration").

⁸⁶See Radio Study, Attachment 1 at 75 (citing Investing in Radio 1994, BIA Publications, Inc. (1st Edition, 1994).

⁸⁷ See Investing in Radio 2001, BIA Publications, Inc. (3rd Edition, 2001).

46% of the local commercial share. Even though these mergers increased the Wichita Falls Radio Market HHI from an already highly concentrated 1942 to a stratospheric 5032, neither the Commission nor the DOJ did anything to stop the transactions. 89

The Fargo, North Dakota Metro Market reflects a similar level of concentration. In 1993, the top two radio station owners controlled 31.7% and 19.8% of the market respectively. In September 1999, Triad Broadcasting Company ("Triad") purchased five radio stations in the market. In July 2000, Clear Channel purchased six of the eight remaining stations that were not owned by Triad. Upon the completion of these transactions, Clear Channel and Triad controlled 50.0% and 40.2%, respectively, of the Fargo market. Again, any action to ensure competition in these markets was woefully absent on the part of the Commission and DOJ.

Overall, the Commission and the DOJ have done little to stop such anti-competitive mergers and acquisitions in affected radio markets where numerous radio station transactions have taken place in the last few years, except in the most egregious cases. To the extent that the Commission and the DOJ have been unable to adequately police radio markets where there are only two or three players, it is hard to see how the Commission have any success conducting

⁸⁸ See Radio Study, Attachment 1, at 75.

⁸⁹See HHI Study, Attachment 2.

⁹⁰See Radio Study, Attachment 1, at 73 (*citing Investing in Radio* 1994, BIA Publications, Inc. (1st Edition, 1994).

⁹¹See Investing in Radio 2001, BIA Publications, Inc. (3rd Edition, 2001).

⁹²See id.

⁹³See Radio Study, Attachment 1, at 73.

"case-by-case" reviews of mergers, where the complexity of the issues, and the stakes involved, are much higher. Furthermore, even if the Commission and the DOJ are inclined to conduct these reviews, it is a very resource-intensive and expensive process. Accordingly, UCC urges the Commission to rectify the current situation by adopting a "bright-line" standard that clearly delineates, to all parties involved, transactions that presumptively violate the public interest.

IV. The Commission Should Adopt a Bright-Line Merger Screen Along With Expanded Public Notice of Mergers to Protect and Enhance Diversity and Competition in Local Radio Markets

In the Notice, the Commission seeks comment on which method should be used to formulate a "concrete framework for addressing proposed combinations of radio stations in local markets." UCC strongly believes that the Commission should adopt a "bright-line" framework to screen proposed radio transactions based on both audience share and revenue share within a defined Arbitron Metro Market. In addition, to ensure that the public has notice and opportunity to comment on proposed radio mergers, UCC urges the Commission to issue separate public notices for proposed mergers that would result in market concentration beyond that allowed by the presumptive "bright-line" guidelines.

A. Section 202(b) of the 1996 Act Does Not Alter the Commission's Traditional Public Interest Mandate to Preserve Competition and Diversity

The Notice requests comment "on the interplay between Section 202(b) and our public interest mandate" and specifically whether Section 202(b) creates definitive numerical limits or merely sets a presumptive limit that must also be viewed under the Commission's public interest

⁹⁴Notice at 25, ¶56.

test. " UCC believes that the numerical limits delineated in Section 202(b) set a presumptive numerical local station ownership limit, but do not absolve the Commission of its responsibility to analyze specific transactions for diversity and competitive concerns under the Commission's broad public interest mandate.

First, the heading of Section 202(b)—"Local Radio Diversity"— illustrates that the section was only intended to address numerical station limits, and was not intended to address concerns such as actual audience share concentration or concentration in advertising markets that raise substantial concerns under the Commission's traditional "public interest" analysis. ⁹⁶ In similar cases, the courts have held that "the title of a statute and the heading of a section' are 'tools available for the resolution of a doubt' about the meaning of a statute. ⁹⁷ In the instant case, Section 202(b) states presumptive numerical limits for local radio station ownership, but does not state that these limits foreclose further Commission review regarding competitive concerns based on audience share or revenue within a specific market. Thus, it would appear that the title, which deals only with numerical diversity, indicates an intention to limit section 202(b)'s application to that area. Furthermore, it is critical to note that section 601(b)(1) of the 1996 specifically provides, with a few minor exceptions that "nothing in this Act of the amendments made by this Act shall be construed to modify, impair, or supersede the applicability

 $^{^{95}}Id.$ at 11, ¶ 22.

⁹⁶Telecommunications Act of 1996, Pub. L. No. 104-104, § 202(b), 110 Stat. 56, 110 (1996) ("1996 Act").

⁹⁷Almendarez-Torres v. United States, 523 U.S. 224, 234 (1998) (*citing* Trainmen v. Baltimore & Ohio R. Co. 331 U.S. 519, 528-29).

of any of the antitrust laws. Accordingly, any possible ambiguity regarding the Commission's continued ability to conduct a competitive analysis of proposed radio transactions is resolved by section 601(b)(1).

Second, it is critical to note that Congress had ample opportunity, in amending the Communications Act of 1934, to amend sections 309(a) and 310(d) to exclude radio licensing from applications subject to a "public interest" review.⁹⁹ In addition, Congress could have added a provision to section 202(b) stating that merger applications are not subject to the public interest determinations required under sections 309(a) and 310(d). However, in both instances, Congress did not modify the application of section 309(a) and 310(d) to radio licensing decisions.

Accordingly, it must be assumed that the public interest analysis required of all broadcast license transactions in not altered by section 202(b).¹⁹⁰

This proposition is further supported by section 601(c)(1) of the 1996 Act, which states that: "This Act and the Amendments made by this Act shall not be construed to modify, impair, or supercede Federal. State, or local law unless expressly so provided in such Act or amendments." Accordingly, in the absence of language in section 202(b) exempting radio or broadcast license transfers from the purview of sections 309(a) or 310(d), the Commission must

⁹⁸¹⁹⁹⁶ Act, § 601(b)(1), 110 Stat. at 143.

⁹⁹See 47 U.S.C. §§ 309(a); 310(d).

¹⁰⁰ See also CHET-5 Broadcasting, L.P., 14 FCC Rcd 13041, 13043 ("We agree that the Commission has an independent obligation to consider whether a proposed pattern of radio ownership that complies with the local radio ownership limits would otherwise have an adverse competitive effect in a particular local radio market and thus, would be inconsistent with the public interest.").

¹⁰¹1996 Act, § 601(c)(1), 110 Stat. at 143.

conduct its traditional public interest analysis in reviewing these transfers.

B. The Commission Should Adhere to a Modified 35/60 Guideline When Examining Local Commercial Share Within the Relevant Arbitron Radio Market

In light of past failures by the Commission and the DOJ to ensure diversity and competition in a number of local radio markets, UCC urges the Commission to adopt a "brightline" screen for proposed radio transactions that would look to both audience share and radio advertising revenue as a means of preserving both diversity and competition in local radio markets. Under UCC's proposal, the Commission would generally screen transactions to determine whether a proposed merger would result in one station group controlling thirty-five percent, or two station groups controlling sixty percent, of either the local audience share within a local Arbitron Radio Metro Market or the radio advertising revenue share of the local Arbitron Radio Metro Market. Under this standard, post-merger market concentration higher than the levels delineated above would constitute a presumption that the transaction is contrary to the public interest. This presumption could be rebutted by an applicant's showing that the transaction would serve competition and diversity within a local market. Following submission of such evidence by an applicant, or evidence contained in a Petition to Deny, the Commission would have ninety days to decide whether the applicant has overcome the presumption that the transaction is not in the public interest. In cases where the Commission is unable to find that the transaction serves the public interest, the transaction would be designated for hearing. UCC believes that such a policy would have three major benefits over the current system.

First, such a screening system would allow applications to be processed within a short time-frame. Under the bright-line standard, parties proposing acquisitions in local radio markets

would automatically know whether a proposed transaction meets the bright-line standard.

Furthermore, if a transaction triggers either diversity or competitive concerns, a party would have ample time to provide additional competitive information to the Commission, and would receive a decision on the transaction within ninety days of the time that the application and all responsive filings are complete.

Second, UCC's screening system would provide a framework for permissible transactions that is clear to all stakeholders. Under a "case-by-case" review system, there is an extremely high likelihood that certain local radio markets will receive different levels of diversity and anti-trust review. A bright-line process, however, allows applicants, the Commission and listeners to quickly determine whether a proposed transaction comports with rules governing minimum levels of diversity and competition.

Third, the 35/60 guidelines would ensure that almost all local radio markets would maintain three viable ownership groups that could provide a bare minimum level of competition and diversity. UCC notes that in a number of markets, especially smaller markets, there are only two viable radio station ownership groups remaining. For both advertisers and listeners, this creates a number of problems. For radio listeners, it means that they only have a choice of two sources of news and public affairs information, which strictly limits listener access to diverse and antagonistic news programming.

For advertisers, this level of consolidation also creates severe anti-competitive issues. If, for example, a local political candidate or interest group wishes to advertise on a specific radio format that is controlled by one group owner, they will likely pay more for the advertising due to the lack of effective competition in that programming category. Furthermore, it is critical to note

that a station group may even refuse to carry the advertising, thus foreclosing certain viewpoints from a community.

C. The Commission Should Separately Notice Transactions Seeking to Create Concentrations That Exceed the 35/60 Test

In order to ensure that all stakeholders have a voice in the future composition of local radio markets, it is critical that both industry and radio listeners have access to information regarding radio merger transaction affecting their community. Unfortunately, under the current system of "flagging" certain transactions, the only notice provided to the public is the "Broadcast Applications" notice issued by the Mass Media Bureau. UCC strongly believes that this notice is insufficient to fully appraise parties of the specific diversity and competition raised by a proposed transaction or, in many cases, that a transaction is even occurring.

In order to provide the maximum amount of public participation in such transactions.

UCC proposes that the Commission require the following steps for transaction that meet the twopronged test delineated above. First, these transactions should be noticed in a public notice
separate from the Mass Media Bureau's standard "Broadcast Applications" notice. This
separate notice should state the exact terms of the transaction, and note both the degree of
audience share and advertising revenue consolidation that would occur if the transaction were

¹⁰²See, e.g., Broadcast Applications, Report No. 24901 (2001) (requesting comment on Clear Channel Communications application to acquire certain stations from Marathon Media, L.P. in the Billings, Montana market and requesting comment on "the issue of concentration and its effect on competition and diversity in the broadcast markets at issue").

¹⁰³The Commission already issues similar notices in certain other mass media transactions. *See, e.g.*, Mass Media Bureau Announces "Permit-But-Disclose" Ex Parte Status Accorded to Proceeding Involving Applications Filed by Fox Television Stations, Inc. and Chris-Craft Industries, Inc. for Consent to Transfer Control of Licenses and Authorizations, DA 00-2246 (rel. Oct. 3, 2000).

approved.¹⁰⁴ This separate notice should also clearly state the date an application was accepted for filing, and note that the listening public has 30 days from the date the application was accepted for filing to submit either a Petition to Deny or informal comments regarding the transaction.¹⁰⁸

Second, so that the people who live in the area served by the merging stations will have a meaningful opportunity to express their views, the Commission should require applicants subject to the above public notice to advertise a full-sized copy of the public notice in a newspaper of general circulation in the Arbitron Metro Market where the transaction would occur at least three times during each of the two weeks immediately after the public notice is released. In addition, the stations being acquired in the Arbitron Metro Market should be required to broadcast a version of the public notice at least four times daily between the hours of 7 a.m. and 9 a.m. and/or 4 p.m. and 6 p.m. for a week after the public notice is released.

¹⁰⁴Under this proposal, the notice would contain the names of the parties involved in the transaction, detail all broadcast licenses currently held by both parties, provide a concise description of the proposed transaction, and detail the level of both audience share and revenue share that would be controlled by an acquiring party if the transaction is approved.

¹⁰⁵See 47 U.S.C. § 309(d)(1) (stating that the Commission must provide "no less than thirty days following the issuance of a public notice by the Commission of the acceptance" of an application for parties to file a Petition to Deny).

Rules, with the added requirement that the print and broadcast notice contain specific information as to the potential effect of the transaction on competition and diversity in the affected local market. See 47 C.F.R. §73.3580(d)(3) (requiring an "applicant who files for modification, assignment or transfer of a broadcast station license" to give provide both print and broadcast notification of such application).

¹⁰⁷See id.

CONCLUSION

The massive wave of radio station mergers has led to decreased diversity and competition in many local markets. In order to effectively enforce the Commission's public interest mandate. UCC urges the Commission to adopt a "bright-line" test to review local radio mergers. In addition, UCC urges the Commission to require expanded public notification of local radio transactions that trigger competition and diversity concerns.

Respectfully submitted,

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Attachments

Attachment 1: Local Radio Ownership and Market Concentration Study

Attachment 2: HHI Index

Attachment 3: UCC Format Change Study

Attachment 1

Local Radio Ownership and Market Concentration Study

Local Radio Ownership and Market Concentration Study

Purpose:

The purpose of this study is to analyze the effect of changes in radio station ownership rules on ownership diversity by comparing commercial radio station ownership in 1993 to ownership patterns in 2001. In addition, this study also analyzed whether reductions in independent ownership of radio stations in local markets has led to greater concentrations of market power during that time period.

Design and Methodology:

Using data from BIA Financial Network, this study incorporates a cross sampling of 33 of the 286 local radio markets listed in the 2001 BIA Radio Ownership Report* comparing changes in ownership and market share concentration from 1993 to 2001. Specifically, the BIA sources are based on data from "Summer, 1993" and "July, 2001."* The radio markets in this study were grouped by size as either large, mid-level or small as measured by their Metro Rank.** The eleven large markets used in the study followed with their Metro Rank in parentheses are: New York, NY (1), Los Angeles, CA (2), Chicago, IL (3), San Francisco, CA (4), Philadelphia, PA (5), Dallas-Fort Worth, TX (6), Detroit, MI (7), Boston, MA (8), Washington, DC (9), Atlanta, GA (11), and Charlotte, NC (37). The fifteen mid-level markets are: Las Vegas, NV (39), New Orleans, LA (42), Jacksonville, FL (52), Birmingham, AL (57), Tucson, AZ (62), Syracuse, NY (78), Des Moines-Ames, IA (92), Spokane, WA (94), Youngstown, OH (104), Lexington-Fayette. KY (106), Tyler-Longview, TX (143), Rockford, IL (150), Portland, ME (164), South Bend-Elkhart, IN (166), and Lincoln, NE (174). Finally, the seven small markets are: Topkea, KS (185), Fargo-Valley City, ND (216), Wichita Falls, TX Lawton, OK (250), Billings, MT (255), Grand Junction-Montrose, CO (259), Rapid City, SD (268), and Cheyenne, WY-Scottsbluff, NE (282).

For purposes of the study, data for commercial AM and FM stations in each market were combined, categorized by ownership and presented in table format. An additional table for each market is also presented which lists the top four owners in terms of their individual and collective market shares. Market share is defined by the Local Commercial Share.*** Additionally, changes in radio station format were compared for the first five markets from the large, mid-level, and small markets, as well as the Syracuse, NY (78) and Rockford, IL (150) markets.**** For these seventeen markets, station format changes are also categorized by ownership and presented in table format.

Notes:

The only modifications made to the data reflect the addition of Madison County, KY to the boundaries of the Lexington, KY market from 1993 to 2001. Madison County encompasses the cities of Richmond and Berea. Consequently, a FM and AM radio station was excluded from the analysis in both cities. The stations are: WCBR (1110 AM) and WLRO (101.5 FM) in Richmond and WKXO (1500 AM) and WLFX (106.7 FM) in Berea.

^{*} Source: Investing in Radio 1994, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in New York City, NY: 1993 versus 2 001 (2001 Metro Rank: 1**)

1993	1993	Owner	, 2001	2001
Station/Calls	Formats		Station/Calls	Formats
WXRK (92.3)	AOR	Infinity Bestg Corp	WXRK(92.3)	Rck
WFAN (660)	Spt		WCBS (101.1)	Old
WZRC (1480)	Eth		WNEW (102.7)	Tlk
			WFAN (660)	Spt
 		!	WCBS (880)	Nws
			WINS (1010)	Nws
WDRE (92.7)	Rck	Jarad Bestg Co Inc	WLIR(92.7)	Rck
			WDRE (98.5)	Rck
WSKQ (97.9)	Spn	Spanish Bestg	WPAT(93.1)	Spn
			WSKQ (97.9)	Spn
WRTN (93.5)	МОR	Hudson	WRTN(93.5)	Nst
WMJC (94.3)	ESY	Greater Media	WMJQ (98.3)	RCK
WMJQ (98.3)	AC		WDHA (105.5)	AOR
WGSM (740)	Nws		WWTR (1170)	Nst
WCTC (1450)	MOR		WMTR (1250)	Nst
			WCTC (1450)	Tlk
WKJY (98.3)	AC	Barnstable Bestg	WMJC(94.3)	AC
WHLI (1100)	Nst		WKJY (98.3)	AC
			WBZO (103.1)	Old
			WRCN (103.9)	Rck
			WHLI (1100)	MOR
WFME (94.7)	Rlg	Family Stations Inc	WFME (94.7)	Rlg
WPLJ (95.5)	CHR	ABC Radio Inc	WPLJ (95.5)	AC
WABC (770)	Tlk		WABC (770)	Nws
			WQEW (1560)	Misc
WQXR (96.3)	Cls	New York Times Co	WQXR (96.3)	Cls
WQEW (1560)	Nst			
WQHT (97.1)	CHR	Emmis	WQHT (97.1)	URB
			WRKS (98.7)	URB
			WQCD (101.9)	JAZ
WBLS (107.5)	Urb	Inner City Bestg	WBLS (107.5)	Urb
WLIB (1190)	Urb		WLIB (1190)	Tlk
WMCA (570)	Rlg	Salem Comm Corp	WMCA (570)	Rlg
			WWDJ (970)	Rlg
WOR (710)	MOR	Buckley Bestg Corp	WOR (710)	Nws
WEVD (1050)	MOR	Forward Bestg Inc	WEVD (1050)	Nws
WBBR (1130)	Nws	Bloomberg Comm, Inc.	WBBR (1130)	Nws
WWRV (1330)	Eth	Radio Vision	WWRV (1330)	Spn
WNWK (105.9)	Eth	Multicultural Bestg	WPAT (930)	Spn
			WNSW (1430)	Eth
			WZRC (1480)	Eth
	<u> </u>	Long Is. Multi-Media	WLUX (540)	Nst

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

		Cox Radio Inc	WHFM (95.3)	AOR
		Contradio inc	WKHL (96.7)	Old
		İ	WBAB (102.3)	AOR
			WBLI (106.1)	CHR
		Clear Channel	WALK (97.5)	AC
		3,521 3,500	WHTZ (100.3)	CHR
			WKTU (103.5)	CHR
			WAXQ (104.3)	AOR
			WTJM (105.1)	URB
			WLTW (106.7)	Esy
;			WALK (1370)	ESY
		Millennium Radio	WJLK (94.3)	AC
			WKXW (101.5)	Old
		Vulcan Ventures Inc	WSNR (620)	Spt
		K Radio Inc	WGSM (740)	Cty
		Polnet Comm Ltd	WRKL (910)	Eth
		Universal Bestg	WVNJ (1160)	Nst
		Aurora Comm	WFAS (1230)	Nst
			WFAS (103.9)	AC
1			WFAF (106.3)	AC
		Hispanic Bestg Corp	WADO (1280)	Spn
		Alexander Bestg	WRCR (1300)	ESY
		Mega Comm Inc	WNNY (1380)	Spn
		Pamal Broadcasting	WLNA (1420)	Nst
			WHUD (100.7)	AC
		Mariana Bestg Inc	WGHT (1500)	Old
		Access 1 Comm.	WWRL (1600)	Ürb
		Radio Unica	WJDM (1530)	Misc
	· [WWRU (1660)	CHR
		Pillar of Fire	WAWZ (99.1)	Rlg
		Hispanic Bestg	WCAA (105.9)	Spn
		Big City Radio	WWXY (107.1)	Cty
			WWZY (107.1)	Cty
			WYNY (107.1)	Cty
WHTZ (100.3)	CHR	Shamrock Bestg Inc		
WHUD (100.7)	Esy	Radio Terrace LP		
WCBS (101.1)	Old	CBS Inc		
WCBS (880)	Nws			
WQCD (101.9)	JAZ	Tribune Bestg Co.		
WBAB (102.3)	AOR	Liberty Bestg Corp		
WNEW (102.7)	AOR	Westinghouse Bestg		
WINS (1010)	Nws			
WBZO (103.1)	Old	Shore Media Inc		
WYNY(103.5)	Cty	Bestg Partners Inc		
WFAS (103.9)	AC	CRB Bdcstg Corp		
WFAS (1230)	Nws			
WPAT (93.1)	Esy	Park Comm Inc		
WPAT (930)	Esy			
WJLK (94.3)	AC	D &F Communications		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

WALK (97.5)	AC	American Media Inc	
WALK (1370)	AC		
WRKS (98.7)	Urb	Summit Comm Group	
WRCN (103.9)	AOR	Starr, Gary, et al	
WNCN (104.3)	AOR	Newco Holdings	
WMXV (105.1)	AC	Bonneville Intl	
WDHA (105.5)	AOR	Northern NJ Radio	
WBLI (106.1)	AC	Beck-Ross Comm	
WLTW (106.7)	AC	Viacom Inc	
WSKQ (620)	Spn	Spanish Bestg System	
WWDJ (970)	Rlg	H.E. Ltd Partnership	
WADO (1280)	Spn	Spanish Radio Ntwk	
WLIR (1300)	AC	Brenner, Zev	
WKDM (1380)	Spn	United Bestg	
WNJR (1430)	Eth	Douglas Bestg	
WWRL (1600)	Rlg	National Black Ntwk	

1003	
100	

1	993
# of Stations	Format
	Abbreviation
10	AC
6	AOR
3	CHR
1	Cls
1	Cty
4	Esy
4	Eth
1	Jaz
4	MOR
2	Nst
5 2	Nws
2	Old
1	Rck
4	Rlg
4	Spn
1	Spt
I	Tlk
3	Urb
Total # Form	ats 18

_	α	1
•	1 14 1	
_	.	Ł

2001		
# of Stations	Format	
·	Abbreviation	
8	AC	
4	AOR	
4	CHR	
1	Cls	
4	Cty	
3 3	Esy	
3	Eth	
1	Jaz	
2	Misc	
1	MOR	
7	Nst	
6	Nws	
5	Old	
5	Rck	
7	Rlg	
7	Spn	
2	Spt	
3 5	Tlk	
5	Urb	
Total # Form	ats 19	

Market Ownership

1993

2775		
# of		
Independent		
Owners:		
43		

$\overline{}$	 	

# of	# of
Stations:	Independent
	Owners:
75	36

- * Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)
- ** Metro Rank denotes the ranking of market by size of population based on the U.S. census.
- *** The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.
- **** Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Top 4 Local Commercial Share Owners***

1,,,,	
Owner	Avg LCS
1. Capital	9.1%
Cities/ABC	
2. CBS Inc	8.9%
•	
3. Infinity Bestg	7.6%
Corp	
4. Westinghouse	7.4%
Bestg	
TOTAL	33.0%

_2	001
Owner	Avg LCS
1. Clear	24.2%
Channel	
2. Infinity	21.2%
Bestg Corp	
3. Emmis	13.8%
4. Spanish	8.1%
Bestg	
TOTAL	67.30%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Los Angeles, CA: 1993 versus 2001 (2001 Metro Rank: 2**)

1993	1993	Owner	2001	2001
Station/Calls	Formats		Station/Calls	Formats
KRTH (101.1)	Old	Infinity Bestg Corp	KCBS (93.1)	AOR
KROQ (106.7)	Rck		KTWV (94.7)	Jaz
			KLSX (97.1)	Tlk
			KRTH (101.1)	Old
			KROQ (106.7)	Rek
			KFWB (980)	Nws
			KNX (1070)	Nws
KLAX (97.9)	Spn	Spanish Bestg	KFSB (93.5)	Rlg
	-		KFSG (93.5)	Rlg
			KXOL (96.3)	Spn
			KLAX (97.9)	Spn
KLOS (95.5)	AOR	ABC Radio Inc	KLOS (95.5)	AOR
KABC (790)	Nws		KDIS (710)	Misc
			KABC (790)	Tlk
			KSPN (1110)	Spt
KJLH (102.3)	Urb	Taxi Prod Inc	KJLH (102.3)	Urb
KKGO (105.1)	Cls	Mt Wilson FM Bestrs	KMZT (105.1)	Cls
KOJY (540)	Nst		KJAZ (1260)	Jaz
KJQI (1260)	Nst			
KWVE (107.9)	Rlg	Calvery Chapel	KWVE (107.9)	Rlg
KPWR (105.9)	CHR	Emmis	KZLA (93.9)	Cty
			KPWR (105.9)	Urb
KGER (1390)	Rlg	Salem Comm Corp	KFSH (95.9)	RIg
		•	KKLA (99.5)	Rlg
			KRLA (870)	Nws
			KXMX (1190)	Rlg
KFOX (93.5)	Eth	Chagal Comm	KFOX (1650)	Eth
KWKW (1330)	Spn	Lotus Comm Corp	KIRN (670)	Eth
•	•	•	KWKU (1220)	Spn
			KWKW (1330)	Tlk
KBRT (740)	Rlg	Crawford Bestg Co	KBRT (740)	Rlg
KTYM (1460)	Rlg	Trans America Bestg	KTYM (1460)	Rlg
		Clear Channel	KKHT (92.3)	AC
			KVVS (97.7)	CHR
			KYSR (98.7)	AC
			KIIS (102.7)	CHR
			KOST (103.5)	AC
			KBIG (104.3)	AC
			KLAC (570)	Tlk
			KFI (640)	Tlk
	ļ	\	KACD (850)	AOR
			KXTA (1150)	Spt
		Entravision Comm	KSSE (97.5)	CHR
			KSSC (103.1)	CHR
			KSSD (103.1)	CHR

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

				
		Liberman Bestg Inc	KBUA (94.3)	Spn
			KWIZ (96.7)	Urb
			KBUE (105.5)	Spn
			KHJ (930)	Spn
		<u> </u>	KVUE (1480)	Spn
		Astor Best Group	KMXN (94.3)	AC
		Hispanic Bestg	KRVC (98.3)	Spn
			KSCA (101.9)	Spn
		!	KRCD (103.9)	Spn
			KLVE(107.5)	Misc
		Radio One Inc	KKBT (100.3)	Urb
		Multicultural Bestg Inc	KALI (106.3)	Misc
		Gold Coast Bestg	KGMX (106.3)	AC
			KWJL (1380)	Nst
			KUTY (1470)	Tlk
		Big City Radio	KLYY (107.1)	Spn
		Catholic Radio	KPLS (830)	Tlk
		Multicultural Bestg	KALI (900)	Misc
			KYPA (1230)	Eth
			KAZN (1300)	Eth
			KMRB (1430)	Eth
		Hispanic Bestg Corp	KTNQ (1020)	Misc
		Hi-Favor Bestg LLC	KLTX (1390)	Spn
		Vulcan Ventures Inc	KMPC (1540)	Spt
		Radio Unica	KBLA (1580)	Tik
KKBT (92.3)	Urb	Evergreen Media Corp		
KCBS (93.1)	Old	CBS Inc		
KNX (1070)	Nws			
KZLA (93.9)	Cty	Shamrock Bestg Inc		
KLAC (570)	Nst			
KIKK (94.3)	Cty	Aries Comm		
KMGX (94.3)	ESY	Buckley Bestg		
KTWV (94.7)	Jaz	Westinghouse Bestg		
KFWB (980)	Nws	The state of the s		
KEZY (95.9)	CHR	WIN Communications		
KORG (1190)	Nws			
KFSG (96.3)	Rlg	Int'l Foursquare Ch		
KWIZ (96.7	Eth	Douglas Bestg		
KMAX (107.1)	Eth	2 3 13 12 12 13		
KLSX (97.1)	AOR	Greater Media		
KRLA (1110)	Old	State Hadit		
KMNA (98.3)	Spn	El Dorado Comm		+
KYSR (98.7)	AC	Viacom Inc		
KXEZ (100.3)	ESY	, incom me		
KKLA (99.5)	Rlg	New Inspiration Best		
KLIT (101.9)	AC	Golden West Bestrs		
KMPC (710)	Spt	Golden West Destis		
KIIS (102.7)	CHR	Gannett Co.		
KIIS (102.7)	CHR	Gainieu Co.		
12110 (1130)	CIIX	1		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

KBJZ (103.1)	Jaz	Kelsho Comm, LP	
KAJZ (103.1)	Jaz		
KOST (103.5)	AC	Cox Enterprises	
KFI (640)	Nws		
KACE (103.9)	AC	All Pro Bestg	
KBIG (104.3)	AC	Bonneville Intl	
KJAZ (105.5)	AOR	Keymarket Comm	
KBLA (1580)	Eth		
KYMS (106.3)	Rlg	Interstate Bestg	
KGMX (106.3)	AC	Eric Chandler Comm	
KLVE(107.5)	Spn	Heftel Bestg Corp	
KTNQ (1020)			
KPLS (830)	Misc	Orange County Bestg	
KIEV (870)	T!k	So Calif Bestg	
KGRB (900)	Nst	Burdette & Assoc	
KKHJ (930)	Spn	Liberman, Jose & Leonard	
KWIZ (1480)	Spn		
KGFJ (1230)	Urb	East-West Bestg Inc	
KPPC (1240)	Spn	Universal Bestg	
KAZN (1300)	Eth	Pan Asia Bestg Inc	
KALI (1430)	Spn	United Bestg Co	
KXED (1540)	Spn	Spanish Bestg System	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

1993

	773
# of Stations	Format
	Abbreviation
()	AC
3	AOR
4	CHR
1	Cls
2	Cty
2 2 5	Esy
	Eth
3	Jaz
1	Misc
4	Nst
5	Nws
3	Old
1	Rek
7	Rlg
9	Spn
i	Spt
1	Tlk
Total # Form	ats 17

# of Stations	Format
	Abbreviation
6	AC
<u>3</u> 5	AOR
5	CHR
1	Cls
1	Cty
5	Eth
2	Jaz
5	Misc
1	Nst
3	Nws
1	Old
1	Rck
8	Rlg
12	Spn
3	Spt
8	Tlk
4	Urb
Total # Forn	nats 17

Market Ownership

1993

# of Stations:	# of Independent Owners:
62	44

200	۱ ۱

# of	# of
Stations:	Independent
	Owners:
69	27

Top 4 Local Commercial Share Owners***

1003

1993		
Owner	Avg	
	LCS	
1. Cox Enterprises	10.5%	
2. Infinity Bestg Corp	8.8%	
3. Capital Cities/ABC	8.2%	
4. Heftel Bestg Corp	6.2%	
TOTAL	33.70%	

40	400 L		
Owner	Avg LCS		
1. Clear Channel	23.7%		
2. Infinity Bestg Corp	21.6%		
3. Hispanic Bestg	15.0%		
4. Emmis	7.1%		
TOTAL	67.40%		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Chicago, IL: 1993 versus 2001 (2001 Metro Rank: 3**)

1993	1993	Owner	2001	2001
Station/Calls	Formats		Station/Calls	Formats
WYCA (92.3)	Rlg	Crawford Bestg Co	WPWX (92.3)	Urb
			WYBA (102.3)	Urb
			WYCA (106.3)	Rlg
WCBR (92.7)	Rek	Darrell Peters Prod		
WXRT (93.1)	Rek	Diamond Bestg Inc		
WSCR (820)	Spt		ı	
WSBC (1240)	Spn			
WJTW (93.5)	ΛC	New Horizons Comm		
WLIT (93.9)	AC	Viacom Inc		
WJKL (94.3)	Nst	Elgin Bestng Co		
WLS (94.7)	Nws	ABC Radio Inc	WZZN (94.7)	AC
WLS (890)	Nws		WLS (890)	Nws
			WMVP (1000)	Spt
			WRDZ (1300)	Misc
WIIL (95.1)	AOR	Independence Bestg		
WLIP (1050)	AC			
WNUA (95.5)	JAZ	Pyramid Comm	į	
WKKD (95.9)	ESY	WKKD, Inc		
WBBM (96.3)	CHR	CBS Inc		
WBBM (780)	Nws			
WLLI (96.7)	CHR	UNO Bestg Corp		
WJOL (1340)	\· AC			
WNIZ (96.9)	Cls	N Illinois Bestg Co		
WNIB (97.1)	Cls	Northern Illinois		
WLUP (97.9)	AOR	Evergreen Media Corp		
WWBZ (103.5)	AOR	, i		
WMVP (1000)	Spt			
WCCQ (98.3)	Cty	CHB Venture		
WFMT (98.7)	Cls	Chicago Educ TV Assn		
WUSN (99.5)	Cty	Infinity Bestg Corp	WXRT (93.1)	Rck
WJMK (104.3)	Old		WBBM (96.3)	CHR
WJJD (1160)	Nst		WUSN (99.5)	Cty
•			WJMK (104.3)	Old
			WCKG (105.9)	Tlk
			WSCR (670)	Spt
			WBBM (780)	Nws
WBUS (99.9)	CHR	Gene Milner Bestg		
WPNT (100.3)	AC	Century Bestg		
WKQX (101.1)	Rck	Emmis Radio Bestg	WKQX (101.1)	Rek
WTMX (101.9)	AC	Bonneville Intl	WTNX (96.9)	AC
, ,			WDRV (97.1)	Rck
			WLUP (97.9)	AOR
			WNND (100.3)	AC
			WTMX (101.9)	AC

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

WXLC (102.3)	CHR	H & D Best Group		
WKRS (1220)	Nws	Tree is best Group		li
WEMG (102.3)	MOR	Holtzclaw, Kelly		
WVAZ (102.7)	URB	Bestg Partners		
WVVX (103.1)	Spt	Douglas Bestg		
WNDZ (750)	Eth	Boughas Bestg		
WABT (103.9)	CHR	Atlantic Morris Best		
WOJO (105.1)	Spn	Tichenor Media		
WIND (560)	Spn	Trendrior Wiedla		
WZSR (105.5)	AC	Pride Comm LP		
WAIT (850)	Nst	The commen		
WCKG (105.9)	AOR	Cox Enterprises		
WYSY (107.9)	AC	- Con Emerprises		
WJPC (106.3)	URB	Johnson Publishing		
WJPC (950)	Urb	Volument acrossing		:
WYLL (106.7)	Rlg	Salem Comm Corp	WZFS (106.7)	Rlg
	15	Seriem committees p	WYLL (1160)	Rlg
WZVN (107.1)	ΛC	Gracol Bestg Corp	W 122 (110%)	18
WGCI (107.5)	Urb	Gannett Co		
WGCI (1390)	Urb	Summer Co		
WMAQ (670)	Nws	Westinghouse Bestg		
WGN (720)	MOR	Tribune Bestg Co	WGN (720)	Nws
WOPA (1200)	Spn	Valezquez, Arthur	1.01.(720)	, , , , , , , , , , , , , , , , , , , ,
WJOB (1230)	CHR	Colby Bestg		
WEDC (1240)	Eth	Foreign Language		
WCRW (1240)	Spn	Jacker Family Trust	 	-
WWCA (1270)	Rlg	Willis Family Bestg		
WBIG (1280)	AC	McNaughton, J., Trstee	WJKL (94.3)	Rlg
W DIG (1280)	1	Wervaughton, J., 11stee	WBIG (1280)	Nws
			WRMN (1410)	Nws
WTAQ (1300)	Spn	Lotus Comm Corp	77 11111 (1113)	
WKTA (1300)	Misc	Polnet Comm	WNVR (1030)	Eth
(150,0)		T smer comm.	WKTA (1330)	Misc
WLTH (1370)	Urb	Illiana Bestg Inc	1.2.2.2	
WVON (1450)	Urb	Midway Bestg	WVON (1450)	Tlk
WCEV (1450)	Eth	Migala Comm Corp	WCEV (1450)	Eth
WCFJ (1470)	Rlg	Liberty Temple Chrch	1 7 00 (1 10 17	
WPNA (1490)	Eth	Natl Polish Alliance	WPNA (1490)	Eth
WWHN (1510)	Urb	Hawkins, Raymond	WWHN (1510)	Rlg
WBEE (1570)	Jaz	Mariner Bestrs Inc	WBEE (1570)	Jaz
WCGO (1600)	AC	Word of Faith Inc	1. 222 (1370)	
233 (1000)	110	Big City Radio	WDEK (92.5)	CHR
		Jones on Francis	WKIE (92.7)	CHR
			WKIF (92.7)	CHR
			WXXY (103.1)	Spn
			WYXX (103.1)	Spn

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

NextMedia Group	
WERV (95.9) Old WLLI (96.7) Rek WBVS (100.7) CHR WXLC (102.3) AC WZSR (105.5) AC WAIT (850) Nst WLIP (1050) Nst WKRS (1220) Nws WJOL (1340) Tik WKKD (1580) Nws Clear Channel WLIT (93.9) Esy WNUA (95.5) Esy WVAZ (102.7) Urb WKSC (103.5) CHR WGCI (107.5) Urb WGCI (1390) Rig Three Eagles WCCQ (98.3) Cty Window to World WFMT (98.7) Cls	
WLLI (96.7) Rek WBVS (100.7) CHR WXLC (102.3) AC WZSR (105.5) AC WAIT (850) Nst WLIP (1050) Nst WKRS (1220) Nws WJOL (1340) Tlk WKKD (1580) Nws Clear Channel WLIT (93.9) Esy WNUA (95.5) Esy WVAZ (102.7) Urb WKSC (103.5) CHR WGCI (107.5) Urb WGCI (1390) Rig Three Eagles WCCQ (98.3) Cty Window to World WFMT (98.7) Cls	
WBVS (100.7) CHR WXLC (102.3) AC WZSR (105.5) AC WZSR (105.5) AC WAIT (850) Nst WLIP (1050) Nst WKRS (1220) Nws WJOL (1340) Tlk WKKD (1580) Nws WIT (93.9) Esy WNUA (95.5) Esy WVAZ (102.7) Urb WKSC (103.5) CHR WGCI (107.5) Urb WGCI (1390) Rlg Three Eagles WCCQ (98.3) Cty Window to World WFMT (98.7) Cls	
WXLC (102.3) AC WZSR (105.5) AC WZSR (105.5) AC WAIT (850) Nst WLIP (1050) Nst WKRS (1220) Nws WJOL (1340) Tlk WKKD (1580) Nws WKKD (1580) Nws WLIT (93.9) Esy WNUA (95.5) Esy WVAZ (102.7) Urb WKSC (103.5) CHR WGCI (107.5) Urb WGCI (1390) Rlg Three Eagles WCCQ (98.3) Cty Window to World WFMT (98.7) Cls	
WZSR (105.5) AC WAIT (850) Nst WLIP (1050) Nst WKRS (1220) Nws WJOL (1340) Tlk WKKD (1580) Nws Tlk WKKD (1580) Nws WJOL (105.5) Esy WNUA (95.5) Esy WVAZ (102.7) Urb WKSC (103.5) CHR WGCI (107.5) Urb WGCI (1390) Rlg Three Eagles WCCQ (98.3) Cty Window to World WFMT (98.7) Cls	
WAIT (850) Nst WLIP (1050) Nst WKRS (1220) Nws WJOL (1340) Tlk WKKD (1580) Nws WJOL (1580) Nws WWKD (1580) Nws WUIT (93.9) Esy WNUA (95.5) Esy WVAZ (102.7) Urb WKSC (103.5) CHR WGCI (107.5) Urb WGCI (1390) Rlg Three Eagles WCCQ (98.3) Cty Window to World WFMT (98.7) Cls	
WLIP (1050) Nst WKRS (1220) Nws WJOL (1340) Tlk WKKD (1580) Nws Clear Channel WLIT (93.9) Esy WNUA (95.5) Esy WVAZ (102.7) Urb WKSC (103.5) CHR WGCI (107.5) Urb WGCI (1390) Rlg Three Eagles WCCQ (98.3) Cty Window to World WFMT (98.7) Cls	
WKRS (1220) Nws WJOL (1340) Tlk WKKD (1580) Nws	
WJOL (1340) Tlk WKKD (1580) Nws	
WKKD (1580) Nws	:
Clear Channel WLIT (93.9) Esy WNUA (95.5) Esy WVAZ (102.7) Urb WKSC (103.5) CHR WGCI (107.5) Urb WGCI (1390) Rig Three Eagles WCCQ (98.3) Cty Window to World WFMT (98.7) Cls	:
WNUA (95.5) Esy WVAZ (102.7) Urb WKSC (103.5) CHR WGCI (107.5) Urb WGCI (1390) Rlg Cty Window to World WFMT (98.7) Cls	; ; ;
WVAZ (102.7) Urb WKSC (103.5) CHR WGCI (107.5) Urb WGCI (1390) Rlg Cty Window to World WFMT (98.7) Cls	; : :
WKSC (103.5) CHR WGCI (107.5) Urb WGCI (1390) Rlg	:
WGCI (107.5) Urb WGCI (1390) Rlg	1
WGCI (1390) Rlg	i
Three Eagles WCCQ (98.3) Cty Window to World WFMT (98.7) Cls	
Window to World WFMT (98.7) Cls	
 	
Entravision Comm WRZA (99.9) Spn	i
M&M Broadcasting WXRD (103.9) Cty	
WZVN (107.1) AC	1
Entravision Comm WZCH (103.9) Spn	
WNDZ (750) Misc	
IL Bible Institute WCFL (104.7) Rlg	
Hispanic Bestg WOJO (105.1) Spn	
WIND (560) Spn	
WLXX (1200) Spn	
Porter County Bestg WLJE (105.5) Cty	
WAKE (1500) Misc	
STARadio Corp WYKT (105.5) AOR	
Nelson Enterprises WSPY (107.1) AC	
WCSJ (1550) Nst	
Spanish Bestg WLEY (107.9) Spn	
NewsWeb Corp WCSN (820) Tlk	
WSBC (1240) Misc	
WCFJ (1470) Misc	
Radio Unica WNTD (950) Spn	
Birach Bestg Corp WNWI (1080) Eth	
St. George Bostg WJOB (1230) Nws	-
Willis Family Bestg WWCA (1270) Rlg	
Williams, Marion R. WLTH (1370) Tlk	
Leveton Comm Inc WEEF (1430) Eth	
Kovas Comm WONX (1590) Eth	
WDDZ LLC WPJX (1500) Misc	
Joseph J Gentile WJJG (1530) Tlk	
Q Broadcasting WCGO (1600) Nst	
WPW Broadcasting WMCW (1600) MOR	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

	993
# of Stations	Format
	Abbreviation
11	AC
4	AOR
6	CHR
3	Cls
2	Cty
2	Jaz
1	Misc
2	MOR
3	Nst
5	Nws
1	Old
3	Rck
4	Rlg
6	Spn
3	Spt
8	Urb
Total # Form	ats 16

2001			
# of Stations	Format		
į	Abbreviation		
9	AC		
2	AOR		
6	CHR		
1	Cls		
4	Cty		
2	Esy		
6	Eth		
t	Jaz		
7	Misc		
1	MOR		
4	Nst		
8	Nws		
8 2 5	Old		
5	Rck		
8	Rlg		
9	Spn		
2	Spt		
6	Tlk		
4	Urb		
Total # Form	nats 19		

1993			
# of Stations:	# of		
	Independent		
	Owners:		
68	52		

2001			
# of	# of		
Stations:	Independent		
	Owners:		
87	40		

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg
	LCS
1. Infinity Bestg Corp	13.4%
2. CBS Inc.	10.2%
3. Gannett Co.	9.8%
4. Evergreen Media	9.4%
Corp.	
TOTAL	42.8%

20	001		
Owner	Avg LCS		
1. Clear Channel	24.9%		
2. Infinity Bestg Corp	19.2%		
3. Bonneville Intl	12.3%		
4. ABC Radio Inc	8.2%		
TOTAL	64.6%		

- * Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)
- ** Metro Rank denotes the ranking of market by size of population based on the U.S. census.
- *** The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.
- **** Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in San Francisco: 1993 versus 2 001 (2001 Metro Rank: 4**)

1993	1993	Owner	2001	2001
Station/Calls	Formats		Station/Calls	Formats
		Chase Radio	KFJO (92.1)	Rck
			KCNL (104.9)	Cty
		Clear Channel	KSJO (92.3)	AOR
			KYLD (94.9)	CHR
			KISQ (98.1)	Urb
			KUFX (98.5)	AOR
	1		KIOI (101.3)	AC
	1		KKSF (103.7)	Jaz
			KMEL (106.1)	Urb
			KNEW (910)	Misc
			KABL (960)	Nst
		Spanish Bestg	KXJO (92.7)	AOR
		Emerald City Radio	KFGY (92.9)	Cty
			KMGG (97.7)	Old
		:	KXFX (101.7)	AOR
		*	KSRO (1350)	Nws
KOME (98.5)	AOR	Infinity Bestg Corp	KYCY (93.3)	Cty
, ,		y a sange of p	KBAY (94.5)	AC
			KLLC (97.3)	AC
			KFRC (99.7)	Old
		1	KITS (105.3)	Rck
			KEZR (106.5)	AC
			KFRC (610)	Old
			KCBS (740)	Nws
			KYCY (1550)	Tlk
KZST (100.1)	AC	Redwood Empire	KJZY (93.7)	Jaz
, , , , ,			KZST (100.1)	AC
KRTY (95.3)	Cıy	Empire Bestg Corp	KRTY (95.3)	Cty
KARA (105.7)	AC	- June 2 tang 2 tanp	KARA (105.7)	Old
KLIV (1590)	Nst		121101(19011)	0.0
(12.7)		Alta Bestg Co	KUIC (95.3)	AC
			KKIQ (101.7)	AC
KOIT (96.5)	ESY	Bonneville Intl	KZQZ (95.7)	CHR
KOIT (1260)	ESY		KOIT (96.5)	Esy
(1200)			KDFC (102.1)	Cls
			KOIT (1260)	Esy
KFOG (104.5)	Rck	Susquehanna	KFFG (97.7)	AOR
KNBR (680)	Spt	- and animite	KFOG (104.5)	AOR
	J.		KSAN (107.7)	AOR
			KNBR (680)	Spt
			KTCT (1050)	Spt
		Hispanic Bestg	KSOL (98.9)	Spn
		mspame Bestg	KZOL (99.1)	Spn
	+	Entravision Comm	KBRG (100.3)	Misc
		Emayision Commi	KLOK (1170)	Spn

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

KFAX (1100)	Rlg	Salem Comm Corp	KSFB (100.7)	Rlg
K1107 (1190)	100	outen comment	KFAX (1100)	Rlg
			KSFB (1220)	Nws
KBLX (102.9)	JAZ	Inner City Bestg	KBLX (102.9)	AC
KBLX (1400)	JAZ	finici City Bestg	KVTO (1400)	Eth
KDLX (1400)	37172		KVVN (1430)	AC
		Results Radio	KMHX (104.1)	AC
	İ	Results Kaulo	· · · · · · · · · · · · · · · · · · ·	Rek
		Family Stations Inc	KRPQ (104.9)	· · · · · · · · · · · · · · · · · · ·
1/// (2/0)	N[KEAR (106.9)	Rlg
KGO (810)	Nws	ABC Radio Inc	KSFO (560)	Tlk
			KGO (810)	Nws
		Th. 11 15	KMKY (1310)	Misc
		Radio Unica	KATD (990)	Tik
	+	D. L. L. C.	KIQI (1010)	Tik
		Baybridge Com	KDYA (1190)	Rlg
<u> </u>		0.1	KDIA (1640)	Rlg
	ļ	Duharte Carlos A	KZSF (1370)	Spn
		Multicultural Bestg	KEST (1450)	Eth
			KSJX (1500)	Eth
	ļ	Amer Radio Brokers	KCKC (1480)	Misc
KTID (100.7)	AC	Mt Wilson FM Bestrs	KJQI (1510)	Cls
KTID (1510)	AC			
KZWC (92.1)	Spn	Z Spanish Network		
KSJO (92.3)	AOR	BayCom Partners		
KSJX (1500)	Eth			
KJAZ (92.7)	Jaz	Sunrise Bank of CA		
KVVV (92.9)	AC	Fuller-Jeffry Group		
KXFX (101.7)	AOR			
KSRO (1350)	Nws			
KYA (93.3)	Old	First Bestg Co		
KSFO (560)	Nws	_		
KUFX (94.5)	AOR	Kool Comm Inc		
KSAN (94.9)	Cty	Shamrock Bestg Inc		
KABL (98.1)	ΛĆ			
KNEW (910)	Cty			
KABL (960)	Nst			
KUIC (95.3)	AC	Quick Bestg Inc		
KKHI (95.7)	Nws	Westinghouse Bestg		
KKHI (1550)	Nws			
KRQR (97.3)	AOR	CBS Inc		-
KCBS (740)	Nws			
KHQT (97.7)	CHR	Anaheim Bestg Corp		
KMGG (97.7)	Old	Liggett Best Group		
KSRY (98.9)	AC	Viacom Inc		
KSRI (99.1)	AC			1
KFRC (99.7)	Old	Alliance Bestg		
		2000		
		Golden Pacific		
KFRC (610) KBAY (100.3)	Old ESY	Golden Pacific		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

KIOI (101.3)	AC	Evergreen Media Corp
KMEL (106.1)	CHR	
KKIQ (101.7)	AOR	Tri Valley Bestrs
KDFC (102.1)	Cls	Brown Bestg Co
KKSF (103.7)	Jaz	
KDFC (1220)	Cls	
KBRG (104.9)	Spn	EXCL Comm Inc
KLOK (1170)	Spn	
KRPQ (104.9)	Cty	Sunrise Bestg Co Ltd
KITS (105.3)	AOR	Entercom
KEZR (106.5)	AC	Levitt James & John
KEAR (106.9)	Rlg	Family Stations Inc
KSOL (107.7)	CHR	Velasquez Arthur
KATD (990)	·AC	People's Radio Inc
KIQI (1010)	Spn	Oro Spanish Bestg
KOFY (1050)	Spn	Pacific FM Inc
KAZA (1290)	Spn	Radio Fiesta
KDIA (1310)	Urb	Brown W & Harris E
KNTA (1430)	Spn	Imperio Enterprises
KEST (1450)	Eth	Douglas Bestg

1993			
# of Stations	Format		
	Abbreviation		
12	AC		
7	AOR		
3	CHR		
2	Cls		
4	Cty		
3 2 4	Esy		
2	Eth		
	Jaz		
2	Nst		
6	Nws		
4	Old		
1	Rck		
2	Rlg		
7	Spn		
1	Spt		
1	Urb		
Total # Forma	its 16		

2001		
# of Stations	Format	:
	Abbreviation	:
10	AC	
7	AOR	-
2	CHR	į
2	Cls	
4	Cty	
2	Esy	
2 3 2	Eth	
2	Jaz	
4	Misc	
1	Nst	
4	Nws	
4	Old	
3	Rck	
5	Rlg	
4	Spn	
2	Spt	
4	Tlk.	_
2	Urb	
Total # Form	ats 18	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

1993

•	
# of Stations:	# of
	Independent
	Owners:
61	40

2001		
# of	# of	
Stations:	Independent	
	Owners:	
65	23	

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg
	LCS
1. Evergreen Media	9.7%
Corp	
2. Capital Cities/ABC	9.6%
3. Susquenhanna	8.5%
4. CBS Inc	8.4%
TOTAL	36.2%

	2001		
Owner	Avg LCS		
1. Clear Channel	26.8%		
2. Infinity Bestg	20%		
3. Bonneville Intl	13.4%		
4. ABC Radio Inc	12.1%		
TOTAL	72.3%		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Philadelphia, PA: 1993 versus 2001 (2001 Metro Rank: 5**)

1993	1993	Owner	2001	2001
Station/Calls	Formats	D. L. D. C	Station/Calls	Formats
WXTU (92.5)	Cty	Beasley Best Group	WXTU (92.5)	Cty
WTEL (860)	Spn		WPTP (96.5)	AC
			WTMR (800)	Rlg
TIVA (1) (1) (1) 1 2)	L (2)D	137	WWDB (860)	Nws
WMMR (93.3)	AOR	Westinghouse Bestg		
KYW (1060)	Nws	L C iv D v C	HANGE (O.4.1)	D ,
WYSP (94.1)	AOR	Infinity Bestg Corp	WYSP (94.1)	Rck
WIP (610)	Spt		WOGL (98.1)	Old
		1	WIP (610)	Spt
		1	KYW (1060)	Nws
WELNIAGE TO	Cls	Market Daniel Land	WPHT (1210)	Tlk
WFLN (95.7)		Marlin Bestg Inc		-
WWDB (96.5)	Nws	Panache Bestg LP	111DCT (07.2)	CLID
WPST (97.5)	CHR	Nassau Bestg Holding	WPST (97.5)	CHR
WOGL (98.1)	Old	CBS Inc		
WOGL (1210)	Old	5.11.10		
WUSL (98.9)	Urb	Eskridge M Recvr		-
WJBR (99.5)	AC	CRB Bestg Corp		
WJBR (1290)	AC			1
WPLY (100.3)	CHR	Lerner, Daniel M		
WBEB (101.1)	ESY	WEAZ-FM Radio Inc		
WIOQ (102.1)	CHR	EZ Communications		
WMGK (102.9)	AC	Greater Media	WMMR (93.3)	Rck
WPEN (950)	Nst		WMWX (95.7)	AC
			WPEN (950)	Nst
WIBF (103.9)	Rek	Jarad Bestg		
WYXR (104.5)	AC	Pyramid Comm		
WDAS (105.3)	URB	Unity Bestg Network		
WDAS (1480)	Rlg			
WJJZ (106.1)	Jaz	Malrite Comm Group		
WPHY (560)	Rlg	Salem Comm Corp	WFIL (560)	Rlg
			WZZD (990)	Rlg
WWJZ (640)	Jaz	Mt Holly Radio Co		
WVCH (740)	Rlg	WVCH Comm Inc	WVCH (740)	Rlg
WTMR (800)	Rlg	Gore-Overgaard Bestg		
WURD (900)	Rlg	Willis Family Bestg		
WZZD (990)	Rlg	HE Ltd Partnership		
WNAP (1110)	Rlg	GHB Bestg	WNAP (1110)	Rlg
WSSJ (1310)	Old	WSSJ Bestg	·	
WHAT (1340)	Urb	Anderson, William C		
WPAZ (1370)	Nst	Great Scott Bestg	WPAZ (1370)	Nws
WCOJ (1420)	AC	Chester County Bestg	WCHE (1520)	Nws
WNPV (1440)	MOR	WNPV Inc	WNPV (1440)	Nws
WBCB (1490)	AC	Progressive Bestg Co	WBCB (1490)	Misc
WPGR (1540)	Old	All Star Radio Inc		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

	Glen Mills School	WZZE (97.3)	CHR
	Clear Channel	WUSL (98.9)	Urb
	:	WLCE (104.5)	Rek
	÷	WDAS (105.3)	Urb
		WJJZ (106.1)	Jaz
:		WDAS (1480)	Rlg
	NextMedia Group	WJBB (99.5)	AC
	Radio One Inc	WPLY (103.9)	Urb
	Mega Comm Inc	WEMG (104.9)	Spn
!		WEMG (900)	Spn
		WSSJ (1310)	Spn
	ABC Radio Inc	WWJZ (640)	Misc
	Salvation Bestg Co	WPHE (690)	Spn
	Inner City Bestg	WHAT (1340)	Tlk
	Forsythe Bestg Co	WNJC (1360)	Misc
	WCOJ Radio Co	WCOJ (1420)	Nws
	Real Life Bestg	WIFI (1460)	Rig
	New World Radio	WNWR (1540)	Eth
	Holy Spirit Radio	WISP (1570)	Rlg
	Mount Ocean Media	WPWA (1590)	Rlg

٠	00	-
ŀ	w	•

1772		
# of Stations	Format	
	Abbreviation	
6	AC	
2	AOR	
3	CHR	
1	Cls	
1	Cty	
1	Esy	
2	Jaz	
i	MOR	
2	Nst	
2	Nws	
4	Old	
1	Rck	
7	Rlg	
1	Spn	
1	Spt	
3	Urb	
Total # Formats 16		

7	1	V	1	t

# of Stations	Format	
	Abbreviation	
3	AC	
2	CHR	
1	Cty	
1	Eth	
1	Jaz	
3	Misc	
1	Nst	
6	Nws	
I	Old	
3	Rck	
9	Rlg	
4	Spn	
1	Spt	
2	Tlk	
3	Urb	
Total # Formats 15		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

of Stations: # of Independent Owners: 38 31

2001		
# of	# of	
Stations: Independent		
	Owners:	
41	25	

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg
	LCS
1. Westinghouse	15.1%
Bestg	
2. Infinity Bestg Corp	11.4%
3. Greater Media	9.7%
4. EZ	7.3%
Communications	
TOTAL	43.5%

2001	
Owner	Avg LCS
1. Clear Channel	30.6%
2. Infinity Bestg Corp	24.9%
3. Greater Media	11.3%
4. Beasley Bost	8.4%
Group	
TOTAL	75.2%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Dallas-Fort Worth, TX: 1993 versus 2001 (2001 Metro Rank: 6**)

1993	Owner	2001
(Station/Calls)		(Station/Calls)
	Metro Bestrs-ΓX Inc	KXEZ (92.1)
		KHYI (95.3)
	Clear Channel	KZPS (92.5)
		KEGL (97.1)
		KDGE (102.1)
		KDMX (102.9)
		KHKS (106.1)
		KTRA (1190)
KPLX (99.5)	Susquehanna Radio	KKMR (93.3)
KLIF (570)	3 - 4 - 3 - 3 - 3 - 3 - 3 - 3 - 3 - 3 -	KPLX (99.5)
(270)		KTDK (104.1)
		KLIF (570)
		KKLF (950)
		KTCK (1310)
		KTBK (1700)
	Hispanie Bestg Corp	KLNO (94.1)
	Trispanie Desig Corp	KHCK (99.1)
		KHCK (99.1)
		KDXT (106.7)
	\	KDXX (107.9)
		KESS (1270)
		KDXX (1480)
<u> </u>	Radio One Inc	KTXQ (94.5)
	Radio One the	KBFB (97.9)
	Salem Comm Corp	KLTY (94.9)
	Saient Comm Corp	KWRD (100.7)
ESCS (96.3)	ABC Radio Inc	KSKY (660)
	ABC Radio inc	KSCS (96.3)
WBAP (820)		KMEO (96.7)
		KESN (103.3)
		KMKI (620)
WWII (102.7)	Infinite Day	WBAP (820)
KVIL (103.7)	Infinity Bestg	KLUV (98.7)
KVIL (1150)		KRBV (100.3)
		KVIL (103.7)
		KYNG (105.3)
		KOAI (107.5)
TIVE (1011)	0:-05	KRLD (1080)
WRR (101.1)	City of Dallas	WRR (101.1)
	Entravision Comm	KZMP (101.7)
	[KZMP (1540)
		KRVA (1600)
KKDA (104.5)	Service Bostg Corp	KKDA (104.5)
KKDA (730)		KRNG (105.7)
		KKDA (730)

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

	Spanish Bestg	KTCY (104.9)
	:	KXEB (910)
	First Bestg Co LP	KRVA (106.9)
		KRVF (107.1)
	Multicultural Bestg	KDFT (540)
KPBC (770)	Crawford Bestg Co	KAAM (770)
KFJZ (870)	Lujan Christobal	KFJZ (870)
	Trumpet	KHVN (970)
	Mortenson Bestg Co	KGGR (1040)
		KTNO (1440)
	M&M Broadcasters	KCLE (1140)
	Marcos Rodriguez	KBIS (1150)
	Farrant Radio Bestg	KZEE (1220)
	Radio Unica	KAHZ (1360)
KPYK (1570)	Mohnkern	KPYK (1570)
KZPS (92.5)	Bonneville Intl	
KLTY (94.1)	Latin American Bestg	
KDGE (94.5)	Celebrity Radio Corp	
KSNN (94.9)	Alliance Bestg	
KYNG (105.)		
KEGL (97.1)	Sandusky Radio	
KRRW (97.9)	CBS Inc	
KTXQ (102.1)		
KLUV (98.7)	TK Comm	
KDZR (99.1)	Best House Inc of TX	
KJMZ (100.3)	Summit Comm Group	
KHVN (970)		
KDMX (102.9)	Nationwide Comm	
KHKS (106.1)	Gannett Co	
KCYT (106.7)	First Heritage Bestg	
KRVA (106.9)	Radio Plano Inc	
KRVA (1600)		
KTLR (107.1)	Metro Bestrs Inc	
KOAI (107.)	Granum Comm Corp	
KMRT (1480)		
KDFT (540)	Willis Family Bestg	
KGGR (1040)	C2M Inc	
KRLD (1080)	SFX Bestg Inc	
KCLE (1120)	Moss Lloyd E	
KGBS (1190)	Russell Carol	
KESS (1270)	Mark Rodriguez Bestg	
KAAM (1310)	Cardinal Comm Inc	
KAHZ (1360)	Marsh Bestg Corp	
KDNT (1440)	Gilbert Galen et al	
KTNO (1540)	Dalworth Bestg	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

1993	
# of Stations:	# of`
	Independent
	Owners:
42	3.3

2001	
# of	# of
Stations:	Independent
	Owners:
60	23

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg LCS
1. Capital Cities/ABC	
2. Susquehanna	8.8%
Radio	<u> </u>
3. CBS Inc	7.9%
4. Summit Comm	7.1%
Group	
TOTAL	38%

	2001
Owner	Avg LCS
1. Clear Channel	23.1%
2. Infinity Bestg	20.9%
3. ABC Radio Inc	12.9%
4. Susquehanna	12.5%
Radio	. [
TOTAL	69.4%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Detroit, Michigan: 1993 versus 2001 (2001 Metro Rank: 7**)

1993	Owner	2001
(Station/Calls)		(Station/Calls)
	Clear Channel	WMXD (92.3)
	İ	WKQI (95.5)
	; i	WJLB (97.9)
		WNIC (100.3)
		WLLC (106.7)
		WDFN (1130)
		WXDX (1310)
WHYT (96.3)	ABC Radio Inc	WDRQ (93.1)
WJR (760)		WDVD (96.3)
		WJR (760)
WHMI (95.3)	Livingston Radio	WHMI (93.5)
WHMI (1350)		
WCSX (94.7)	Greater Media	WCSX (94.7)
WRIF (101.1)		WRIF (101.1)
WHND (560)		WMGC (105.1)
WOMC (104.3)	Infinity Bestg	WKRK (97.1)
•	, ,	WVMV (98.7)
		WYCD (99.5)
		WOMC (104.3)
		WWJ (950)
		WXYT (1270)
	Pt Huron Family Rad	WGRT (102.3)
	Radio One Inc	WDMK (102.7)
		WDTJ (105.9)
		WCHB (1200)
WMUZ (103.5)	Crawford Bestg Co	WMUZ (103.5)
,	9	WLLZ (560)
		WEXL (1340)
	Liggett Best Group	WSAQ (107.1)
		WHLS (1450)
WGPR (107.5)	WGPR Inc	WGPR (107.5)
WNZK (690)	Birach Bestg Corp	WNZK (690)
(6, 11)	1090 Investments	WCAR (1090)
	Queens Bostg Corp	WQBH (1400)
WMKM (1440)	Gallagher M & K	WMKM (1440)
WWIKIN (1440)	Foreign Radio	WPON (1460)
WLQV (1500)	Midwest Bestg Corp	WLQV (1500)
WMXD (92.3)	Fritz Bestg	WEQV (1300)
WXYT (1270)	THIZ Besig	
WLTI (93.1)	Viacom Inc	
WKQI (95.5)	Bestg Partners Inc	
WNIC (100.3)		
WMTG (1310)	CDCI	
WJOI (97.1)	CBS Inc	
WWJ (950)		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

WJLB (97.9)	Booth American Co	
WLLZ (98.7)	Westinghouse Bestg	
WYCD (99.5)	Alliance Bestg	
WDZR (102.7)	US Radio LP	
WIQB (102.9)	TransAmerica Inc	
WQRS (105.1)	Marlin Bestg Inc	
WJZZ (105.9)	Bell Bestg	
WCHB (1200)		
WWWW (106.7)	Shamrock Bestg Inc	
WWW (1130)		
WSAQ (107.1)	Wismer Bestg	_
WHLS (1450)		
WUFL (1030)	Family Life Bestg	
WCAR (1090)	Wolpin Bestg Co	_
WBRB (1430)		
WEXL (1340)	Sparks Bestg Co	
WPHM (1380)	Hanson Comm Inc	
WQBH (1400)	TXZ Согр	
WIFN (1590)	Barr/Schremp Comm	

1993	
# of Stations:	# of
	Independent
	Owners:
40	28

2001	
# of	# of
Stations:	Independent
	Owners:
36	16

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg
	LCS
1. Capital Cities/ABC	14.1%
2. CBS Inc	10.2%
3. Fritz Bestg	10.2%
4. Bestg Partners Inc	9.2%
TOTAL	43.7%

2001	
Owner	Avg LCS
1. Infinity Bestg	27.9%
2. Clear Channel	27.6%
3. ABC Radio Inc	13.9%
4. Greater Media	13%
TOTAL	82.4%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Boston, MA: 1993 versus 2001 (2001 Metro Rank; 8**)

1993	Owner	2001
(Station/Calls)		(Station/Calls)
***************************************	Phoenix Media	WFEX (92.1)
		WFNX (101.7)
WLYT (92.5)	Northeast Bestg Co	WXRV (92.5)
WBCS (96.9)	Greater Media	WBOS (92.9)
WMJX (106.7)		WTKK (96.9)
WMEX (1150)		WKLB (99.5)
		WROR (105.7)
		WMJX (106.7)
	Entercom	WQSX (93.7)
		WAAF (107.3)
		WRKO (680)
		WEEI (850)
	Clear Channel	WJMN (94.5)
		WXKS (107.9)
		WKOX (1200)
		WXKS (1430)
	Harvard Radio Bestg	WHRB (95.3)
	Marshfield Bestg Co	WATD (95.9)
	Radio One Inc	WBOT (97.7)
		WILD (1090)
WZLX (100.7)	Infinity Bestg	WBMX (98.5)
WBCN (104.1)		WZLX (100.7)
		WODS (103.3)
		WBCN (104.1)
		WBZ (1030)
WPLM (99.1)	Plymouth Rock	WPLM (99.1)
WPLM (1390)		WPLM (1390)
	Brandeis University	WBRS (100.1)
	Charles River Bestg	WCRB (102.5)
	Citadel Comm Corp	WXLO (104.5)
	Marlin Bestg LLC	WBOQ (104.9)
	Tele-Media Bestg Co	WHOB (106.3)
WEZE (590)	Salem Comm Corp	WEZE (590)
		WROL (950)
	Langer Bestg Corp	WJLT (650)
		WBIX (1060)
		WSRO (1470)
WJIB (740)	Bob Bittner Bestg	WJIB (740)
	Mega Comm Inc	WBPS (890)
		WAMB (1150)
		WLLH (1400)
WCAP (980)	Northeast Radio Inc	WCAP (980)
	Money Matters Radio	WBNW (1120)
	Discussion Radio	WDIS (1170)
WESX (1230)	Asher James D	WESX (1230)

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

WJDA (1300)		WJDA (1300)
	ABC Radio Inc	WMKI (1260)
	Beasley Best Group	WRCA (1330)
	Add Radio Group	WLYN (1360)
	Anastos Best Gropu	WMSX (1410)
	Radio Newburyport	WNBP (1450)
	Aritaur Comm Inc	WBET (1460)
	Vulcan Ventures Inc	WWZN (1510)
	Callahan Steven J	WVBF (1530)
	Colt Com LLC	WNTN (1550)
	Willow Farm Inc	WNSH (1570)
WUNR (1600)	Champion Bestg	WUNR (1600)
WBOS (92.9)	Granum Comm Corp	110,111(1000)
WSSH (99.5)	Statiant Contint Corp	
WCGY (93.7)	Curt Gowdy Bestg	
WCCM (800)	Jan Sondy Books	
WJMN (94.5)	Ardman Bestg Corp	
WATD (95.9)	Perry Communications	
WSRS (96.1)	Knight Quality Stns	
WCAV (97.7)	Enterprise Publ Co	
WBMX (98.5)	Amer Radio Systems	
WRKO (680)	Attitude Radio Systems	
WHDH (850)		
WFNX (101.7)	MCC Bestg	
WCRB (102.5)	Jones Nathalie Rev	
WODS (103.3)	CBS Inc	
WXLO (104.5)	Deer River Group	
WBOQ (104.9)	Southfield Comm	
WCLB (105.7)	Fairbanks Comm	
WKOX (1200)		
WAAF (107.3)	Zapis Comm Corp	
WXKS (107.9)	Pyramid Comm	
WXKS (1430)	, ,	
WEEI (590)	Boston Celtics Comm	
WBIV (890)	Satellite Radio Ntwk	
WROL (950)	Carter Bestg Corp	
WBZ (1030)	Westinghouse Bestg	
WILD (1090)	Nash Comm	
WRCA (1330)	SMY Media Inc	
WMSX (1410)	Sandler Donald	
WBET (1460)	Enterprise Publ Co	
WSRO (1470)	New England Bestg Co	74.12
WHAV (1490)	Northeast Bestg Co	
WSSH (1510)	Noble Best Group	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

of Stations: # of Independent Owners: 46 35

2001	
# of	# of
Stations:	Independent
1	Owners:
57	34

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg LCS
1. Amer Radio	16%
Systems	
2. Pyramid Comm	11.6%
3. Infinity Bestg	10.3%
4. Greater Media	8.9%
TOTAL	46.8%

	2001
Owner	Avg LCS
1. Infinity Bestg	30.2%
2. Greater Media	19%
3. Entercom	17.8%
4. Clear Channel	14.8%
TOTAL	81.8%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Washington, DC: 1993 versus 2001 (2001 Metro Rank: 9**)

1993	Owner	2001
(Station/Calls)		(Station/Calls)
	Mega Comm Inc	WBZS (92.7)
		WBPS (94.3)
		WKDL (730)
	ļ	WPLC (1050)
WFLS (93.3)	Free Lance-Star	WFLS (93.3)
WFLS (1350)	Tree Barree Star	W1 25 (7515)
W 1 155 (155 (1	Radio One Inc	WKYS (93.9)
	radio one me	WMMJ (102.3)
		WYCB (1340)
		WOL (1450)
WPGC (95.5)	Infinity Bestg	WARW (94.7)
WJFK (106.7)	minity besig	WPGC (95.5)
WJFK (1300)		WHFS (99.1)
WPGC (1580)		WJFK (106.7)
WPGC (1380)		WPGC (1580)
WHUR (96.3)	Howard Univ Bd	WHUR (96.3)
WHUR (90.3)	Clear Channel	
	Clear Channel	WASH (97.1)
		WMZQ (98.7)
		WIHT (99.5)
		WBIG (100.3)
		WWDC (101.1)
		WTNT (570)
		WFMD (930)
		WTEM (980)
		WWRC (1260)
	Frederick Bestg LLC	WAFY (103.1)
	Bonneville Intl	WGMS (103.5)
		WWVZ (103.9)
		WWZZ (104.1)
		WTOP (107.7)
		WXTR (820)
		WTOP (1500)
	Soundwaves Inc	WGRX (104.5)
WAVA (105.1)	Salem Comm Corp	WAVA (105.1)
		WABS (780)
WRQX (107.3)	ABC Radio Inc	WJZW (105.9)
WMAL (630)		WRQX (107.3)
		WMAL (630)
WILC (900)	ILC Corporation	WILC (900)
	Seven Locks Bestg	WCTN (950)
	Mortenson Bestg Co	WWGB (1030)
WUST (1120)	New World Radio	WUST (1120)
WMET (1150)	Beltway Comm	WMET (1150)
WAGE (1200)	Radio WAGE Inc	WAGE (1200)
WFAX (1220)	Newcomb Bestg	WFAX (1220)

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

	Family Radio Ltd	WDCT (1310)
	Multicultural Bestg	WZHF (1390)
		WKDV (1460)
		WKDM (1600)
	JMK	WPWC (1480)
	AC Communications	WACA (1540)
WMOM (1560)	Somar Comm Inc	WKIK (1560)
WKYS (93.9)	Albimar Comm Inc	
WARW (94.7)	CBS Inc	
WASH (97.1)	Evergreen Media Corp	
WTOP (1500)		
WMZQ (98.7)	Viacom Inc	
WCXR (105.9)]
WCPT (730)	:	
WMZQ (1390)		
WHFS (99.1)	Liberty Bestg Corp	
WXTR (104.1)		· ·
WGAY (99.5)	Greater Media	
WWRC (980)		
WFRE (99.9)	Gibbons James L	
WFMD (930)		
WGIB (100.3)	Colfax Comm Inc	
WGMS (103.5)	İ	
WTEM (570)		
WWDC (101.1)	Capitol Bestg Compny	
WWDC (1260)		
WMMJ (102.3)	Hughes C & Liggins A	
WOL (1450)		
WAFY (103.1)	Marmet Barbara D	
WZYQ (103.9)	Musical Heights Inc	
WQSI (820)		
WRCY (107.7)	First VA Comm Inc	
WABS (780)	Radio 780 Inc	
WNTL (1030)	Gureckis & Brisker	
WKDL (1050)	Capital Kids Radio	
WKDV (1460)		
WDCT (1310)	Marsh Bestg Corp	
WYCB (1340)	Williams G Cabell	
WRHX (1440)	Virginia Network Inc	
WMDO (1540)	Guernica Antonio	
WNTN (1550)	Newton Bestg Corp	
WINX (1600)	Radio Bestg Comm Inc	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

2001	
# of	# of
Stations:	Independent
	Owners:
. 51	23

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg
	LCS
1. Infinity Bestg	16.4%
2. Capital Cities/ABC	11%
3. Viacom Inc	11%
4. Colfax Comm Inc	8.3%
TOTAL	46.4%

	2001
Owner	Avg LCS
1. Clear Channel	25.5%
2. Infinity Bestg	20.3%
3. ABC Radio Inc	14.7%
4. Bonneville Intl	13.6%
TOTAL	74.1%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Atlanta, GA: 1993 versus 2001 (2001 Metro Rank: 11**)

1993	Owner	2001
(Station/Calls)		(Station/Calls)
	Gradick Steven L	WBTR (92.1)
		WLBB (1330)
WZGC (92.9)	Infinity Bestg	WZGC (92.9)
		WVEE (103.3)
		WAOK (1380)
	Provident Bestg Co	WVFJ (93.3)
WSTR (94.1)	Jefferson -Pilot	WSTR (94.1)
WQXI (790)		WQXI (790)
	Clear Channel	WPCH (94.9)
		WKLS (96.1)
		WLDA (96.7)
	İ	WYAI (105.3)
		WMXV (105.7)
		WGST (640)
		WCOH (1400)
WSB (98.5)	Cox Radio Inc	WBTS (95.5)
WYAI (104.1)		WFOX (97.1)
WSB (750)		WSB (98.5)
		WALR (104.1)
		WSB (750)
	Radio One Inc	WHTA (97.5)
		WJZZ (107.5)
		WPEZ (107.9)
KNNX (99.7)	Susquehanna Radio	WNNX (99.7)
	,	WWWZ (100.5)
WGST (105.7)	McClure Bestg	WNSY (100.1)
WCHK (1290)		WCHK (1290)
WKHX (101.5)	ABC Radio Inc	WKHX (101.5)
WYAY (106.7)		WYAY (106.7)
WKHX (590)		WDWD (590)
	Macias Javier	WAZX (101.9)
		WAZX (1550)
WLKQ (102.3)	Buford Bestg Inc	WLKQ (102.3)
	Salem Com Corp	WFSH (104.7)
	·	WNIV (970)
		WGKA (1190)
		WLTA (1400)
	Prieto Comm Inc	WPLO (610)
		WFTD (1080)
	Dickey Bros Bestg	WCNN (680)
		WFOM (1230)
		WALR (1340)
	Beasley Bost Group	WAEC (860)
		WWWE (1100)
	Rivers Group	WGUN (1010)

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

	Midway Holiness	WPBS (1050)
WXEM (1460)	La Favorita Inc	WLBA (1130)
WAOS (1600)		WXEM (1460)
		WAOS (1600)
	Corey William E	WKGE (1160)
		WMLB (1170)
WTJH (1260)	Willis Bestg Corp	WTJH (1260)
	Word Christian	WNEA (1300)
		WDPC (1500)
		WDCY (1520)
	Pacific Star Best	WPBC (1310)
	Henry Cnty Radio	WKKP (1410)
	IPS Inc	WGFS (1430)
	WLT Associates LP	WKEU (1450)
WYZE (1480)	GHB Bestg	WYZE (1480)
·	Hellinger Bestg Co	WYYZ (1490)
	Saints Inc	WSSA (1570)
WJGA (92.1)	Earnhart Donald W	
WPCH (94.9)	Jacor Comm	
WGST (640)		
WKLS (96.1)	Great American Bestg	
WMKJ (96.7)	Tarkenton Dallas	
WFOX (97.1)	Shamrock Bestg Inc	
WQUL (97.7)	Thomas John	
WKEU (1450)		
WVEE (103.3)	Summit Comm Group	
WAOK (1380)	·	
WALR (104.7)	Midwestern Bestg	
WCNN (680)		
WAEC (860)	Forus Comm	
WAFS (920)	Moody Bible Inst	
WNIV (970)	Genesis Comm	
WGUN (1010)	Rivers Group	
WFTD (1080)	Roswell St Bptst Ch	
WMLB (1170)	Lanier Bestg Inc	
WGKA (1190)	WGKA Inc	
WXLL (1310)	Watson Margery J	
WIGO (1340)	Allied Media Inc	

1993		
# of Stations:	# of	
	Independent	
	Owners:	
38	27	

2001			
	# of	# of	
	Stations:	Independent	
		Owners:	
	62	29	

- * Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)
- ** Metro Rank denotes the ranking of market by size of population based on the U.S. census.
- *** The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.
- **** Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Top 4 Local Commercial Share Owners***

1993

Owner	Avg
	LCS
1. Summit Comm	17.3%
Group	
2. Capital Cities/ABC	15.1%
3. Jacor Comm	15.1%
4. Cox Enterprises	14.8%
TOTAL	62.3%

~	2001
Owner	Avg LCS
1. Cox Radio Inc	30.8%
2. Infinity Bestg	16.9%
3. Clear Channel	15.4%
4. Jefferson – Pilot	9.4%
TOTAL	72.5%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Charlotte-Gastonia-Rock Hill: 1993 versus 2001 (2001 Metro Rank: 37**)

1993	Owner	2001
(Station/Calls)		(Station/Calls)
WBT (107.9)	Jefferson-Pilot	WBT (99.3)
WBT (1110)		WLNK (107.9)
,		WBT (1110)
WAVO (1150)	GHB Bestg	WNMX (106.1)
WHVN (1240)	3	WAVO (1150)
		WHVN (1240)
		WCGC (1270)
WRNA (1140)	Ford Bestg Inc	WRNA (1140)
WLTC (1370)		WRKB (1460)
WGSP (1310)	Willis Family Bestg	WGSP (1310)
WRHI (1340)	Our Three Sons	WRHI (1340)
	Infinity Bestg	WNKS (95.1)
	immity bestg	WPEG (97.9)
		WBAV (101.9)
		WSOC (103.7)
		WSSS (104.7)
		WFNZ (610)
		WGIV (1600)
	Radio One Inc	WCHH (92.7)
	Pacific Bestg Group	WXRC (95.7)
	Clear Channel	WWMG (96.1)
	Cical Chamie	WKKT (96.9)
		WRFX (99.7)
		WLYT (102.9)
		WEND (106.5)
	Cana Bestg Co Inc	WAAK (960)
	Baker Family Stns	WNOW (1030)
·····	KTC Bestg Inc	WLON (1050)
	KTC Bestg IIIC	WCSL (1590)
	Helms Comm Corp	WKRE (1060)
	Morgan, Archie W	WIXE (1190)
	WSAT Inc	WSAT (1280)
,	Neely, Frank	
	Suburban Radio	WLTC (1370)
	·	WEGO (1410)
	Victory Chrstn Centr	WGAS (1420)
	N. Life C	WOGR (1540)
	New Life Comm	WDEX (1430)
	Hastings, Calvin	WGNC (1450)
	ABC Radio Inc	WGFY (1480)
11/1 00 (05.1)	Rowan Media Inc	WSTP (1490)
WAQQ (95.1) WRFX (99.7)	Pyramid Comm	
WAQS (610)		
WXRC (95.7)	Westcom Ltd	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

WIRC (630)		
WWMG (96.1)	Dalton Group	
WTDR (96.9)	Trumper Comm Inc	
WEZC (102.9)		
WPEG (97.9)	Bestg Partners Inc	
WCKZ (101.9)		
WGIV (1600)		
WSOC (103.7)	EZ Communications	
WMXC (104.7)		
WRDX (106.5)	WSTP Inc	
WSTP (1490)		
WLON (1050)	Startown Bestng Inc	
WIXE (1190)	Monroe Bestg Co	
WSAT (1280)	Mid-Carolina Bestg	

1993

1//2		
# of Stations:	# of	
	Independent	
	Owners:	
26	15	

2001	
# of	# of
Stations:	Independent
	Owners:
40	22

Top 4 Local Commercial Share Owners***

1993

Owner	Avg LCS
1. Bestg Partners Inc	20.8%
2. EZ Communications	19.7%
3. Trumper Comm Inc	16.9%
4. Jefferson-Pilot	16.2%
TOTAL	73.60%

2001		
Owner	Avg LCS	
1. Infinity Bestg	41.4%	
2. Clear Channel	33.3%	
3. Jefferson-Pilot	12.8%	
4. Radio One Inc	4.6%	
TOTAL	92.10%	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Las Vegas, NV: 1993 versus 2001 (2001 Metro Rank: 39**)

1993	1993	Owner	2001	2001
Station/Calls	Formats		Station/Calls	Formats
KOMP (92.3)	AOR	Lotus Comm Corp	KOMP (92.3)	AOR
KXPT (97.1)	AC		KXPT (97.1)	Rck
KORK (920)	Nst	!	KBAD (920)	Spt
KENO (1460)	Spt	İ	KENO (1460)	Spt
		Clear Channel	KQOL (93.1)	Old
		•	KWNR (95.5)	Cty
			KFMS (101.9)	CHR
		1	KSNE (106.5)	ESY
		M&M Bestg LLC	KADD (93.5)	AC
		Infinity Bestg	KMXB (94.1)	AC
			KLUC (98.5)	CHR
		İ	KMZQ (100.5)	AC
			KXTE (107.5)	Rck
			KXNT (840)	Nwe
		į	KSFN (1140)	Tik
		Beasley Best Group	KKLZ (96.3)	AOR
			KSTJ (102.7)	AC
			KJUL (104.3)	Nst
		Kemp Broadcasting	KVEG (97.5)	CHR
		Hispanic Bestg Corp	KISF (103.5)	Spn
			KLSQ (870)	Spn
		Entravision Comm	KRRN (105.1)	Spn
		Desert Sky Media	KBYE (105.7)	Jaz
			KVGS (107.9)	Urb
		Radio Nevada	KDWN (720)	Nws
		CRC Bestg Co Inc	KNUU (970)	Nws
		Las Vegas Bestrs	KKVV (1060)	Rlg
		Gore-Overgaard	KLAV (1230)	Misc
		S&R Bestg Inc	KDOX (1280)	Spn
		Weinberg Fred	KRLV (1340)	Nws
	· · · · · · · · · · · · · · · · · · ·	McNaughton	KSHP (1400)	Misc
KEYV (93.1)	Cty	Broadcast Associates		
KFMS (101.9)	Cty			
KFMS (1410)	Cty			
KXTZ (94.1)	Esy	Parker Companies		
KWNR (95.5)	Cty	Southwest Radio Inc		
KKLZ (96.3)	AOR	Southern NV Radio		
KMTW (1340)	AOR			
KLUC (98.5)	CHR	Nationwide Comm		
KXNO (1140)	Misc			
KMZQ (100.5)	AC	Commonwealth Bestg		
KEDG (103.5)	Rck	George Tobin Prdctns		
KJUL (104.3)	AC	Mobley Bestg Inc		
KRRI (105.5)	Old	Recreation Radio		
KRLV (106.5)	ESY	Wescom Group Inc		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

KFBI (107.5)	AOR	Americom	
KLUK (107.9)	AOR	H & R Bestg Inc	
KDWN (720)	Nws	Radio Nevada	
KVEG (840)	Spt	K - G Comm Inc	
KOWA (870)	Cty	Million dollar Bestg	
KNUU (970)	Nws	Bernstein-Rein Advtg	
KKVV (1060)	Rlg	Las Vegas Bestrs	
KLAV (1230)	Гlk	Wagonvoord Lola	
KDOL (1280)	Spn	Ruttan P & Gentry S	

# of Stations	Format
	Abbreviation
3	AC
5	AOR
l	CHR
5	Cty
2	Esy
1	Misc
1	Nst
2	Nws
1	Old
1	Rek
1	Rlg
1	Spn
2	Spt
1	Tlk
	<u> </u>

2001		
# of Stations	Format	
	Abbreviation	
4	AC	
2	AOR	
3	CHR	
1	Cty	
1	Esy	
1	Jaz	
2	Misc	
1	Nst	
4	Nws	
1	Old	
2	Rek	
1	Rlg	
4	Spn	
2	Spt	
1	Tlk	
1	Urb	
Total # Form	nats 15	

1993		
# of Stations:	# of	
	Independent	
	Owners:	
27	20	

2001		
# of	# of	
Stations:	Independent	
	Owners:	
31	16	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg LCS
1. Lotus Comm Corp	12.1%
2. BroadcNst Associates	11.3%
3. Nationwide Comm	9.5%
4. Southwest Radio Inc	8.7%
TOTAL	41.6%

20	001
Owner	Avg LCS
1. Infinity BroadcNsting	30.6%
2. Clear Channel	27%
3. Beasley BRlg Group	17.2%
4. Lotus Comm Corp	11.3%
TOTAL	86.1%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (Ist Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in New Orleans, LA: 1993 versus 2001 (2001 Metro Rank: 42**)

1993	1993	Owner	2001	2001
Station/Calls	Formats		Station/Calls	Formats
WCKW (92.3)	AOR	222 Corp	WCKW (92.3)	AC
WCKW (1010)	AOR		WCKW (1010)	Rlg
		Clear Channel	WQUE (93.3)	Urb
			WYLD (98.5)	AC
	ļ		WNOE (101.1)	Cty
			KFXN (104.1)	Rck
			KKND (106.7)	Rck
	:	i I	WYLD (940)	Rlg
			WODT (1280)	URB
		Fleur de Lis Bestg	WTIX (94.3)	Old
		Styles Bestg Inc	WYLA (94.7)	Jaz
		bijiou besig me	WJAZ (94.9)	Jaz
	<u> </u>	Entercom	WTKL (95.7)	Old
			WEZB (97.1)	CHR
			WLMG (101.9)	ESY
			WKZN (105.3)	AC
			WWL (870)	Nws
			WSMB (1350)	Tik
	 	Beasley Bestg Group	WRNO (99.5)	AOR
		Beasiey Besig Group	KMEZ (102.9)	Urb
			WBYU (1450)	Misc
		Southwest Bestg Inc		Old
	 		WJSH (104.7)	
		Guaranty Bestg Corp	WKSY (106.1)	ESY
1117137 (400)	 	FW Robbert Bestg	WVOG (600)	Rlg
WTIX (690)	Nws	GHB Bestg	WTIX (690)	Nws
WASO (730)	Nws	America First Comm	WASO (730)	Nws
		Blakes Robert C Sr	KKNO (750)	Rlg
	<u></u>	Shadowlands Comm	WSHO (800)	Rlg
		MC Media LLC	WFNO (830)	Spn
			WGSO (990)	Nws
		Communicom	WLNO (1060)	Rlg
	<u> </u>	Willis Bestg Corp	WBOK (1230)	Rlg
		Crocodile Bestg	KGLA (1540)	CHR
		Mapa Bestg LLC	WSLA (1560)	Nws
WQUE (93.3)	Urb	Snowden Bestg Inc		
WYLC (98.5)	Urb			
WYLD (940)	Urb			
WQUE (1280)	Spt			
WADU (94.9)	Esy	du Treil Family		
WADU (830)	Esy	1		
WTKL (95.7)	Old	Phase II Bestg Inc		1
WLTS (105.3)	AC	,		}
WGSO (990)	Old			
WEZB (97.1)	CHR	EZ Communications		
WRNO (99.5)	AOR	Galloway Thomas R		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

WNOE (101.1)	Cty	New Market Media Corp	
KGTR (106.7)	Cty		
WNOE (1060)	Cty		
WLMG (101.9)	AC	Keymarket Comm	
WWL (870)	Nws		
KMEZ (102.9)	URB	Coastal Bestg Inc	
WKJN (103.3)	Cty	Southern Comm Inc	
KHOM (104.1)	Old	Buquet J & Saadi R	
WZRH (106.1)	Rck	Howes Bestg co	
KCIL (107.5)	Cty	Gammon Thomas	
WVOG (600)	Rlg	Westenberger Family	
WSHO (800)	Rlg	Tamarack Comm	
WGOK (1230)	Rlg	Willis Bestg Corp	
WSMB (1350)	Nws	Elliot Media Co	
WBYU (1450)	Nst	Vanderbilt Corp	
KAGY (1510)	Cty	Miracle Assembly God	
KGLA (1540)	Spn	Crocodile Bestg Corp	

1	(١	٤	١	

1'	993
# of Stations	Format
	Abbreviation
2	AC
3	AOR
1	CHR
6	Cty
2	Esy
1	Nst
4	Nws
3	Old
1	Rck
3	Rlg
1	Spn
1	Spt
4	Urb
Total # Forma	its 13

200	i
/17/1	

2001			
# of Stations	Format		
	Abbreviation		
3	AC		
1	AOR		
2	CHR		
Ī	Cty		
2	Esy		
2	Jaz		
l l	Misc		
5	Nws		
3	Old		
2	Rck		
7	Rlg		
1	Spn		
1	Tlk		
3	Urb		
Total # Form	ats 14		

1993

# of Stations:	# of Independent
32	Owners:

~	^	\sim	
- 71			

# of	# of
Stations:	Independent
	Owners:
34	18

- * Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)
- ** Metro Rank denotes the ranking of market by size of population based on the U.S. census.
- *** The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.
- **** Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Top 4 Local Commercial Share Owners***

1993

1	
Owner	Avg
	LCS
1. Snowden Bestg Inc	25%
2. KeymRcket Comm	18.4%
3. New Market	10.3%
Media Corp	
4. EZ	7.7%
Communications	
TOTAL	61.4%

	2001
Owner	Avg LCS
1. Clear Channel	42.8%
2. Entercom	32.8%
3. Beasley Bestg Group	13.1%
4, 222 Corp	2.5%
TOTAL	91.2%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Jacksonville, FL: 1993 versus 2001 (2001 Metro Rank: 52**)

1993	1993	Owner	2001	2001
Station/Calls	Formats	<u> </u>	Station/Calls	Formats
WJXR (92.1)	Cty	Perich Gregory G	WJXR (92.1)	Tlk
	!	Clear Channel	WJBT (92.7)	Urb
			WPLA (93.3)	Rek
		•	WFKS (97.9)	CHR
	:		WQIK (99.1)	Cty
			WSOL (101.5)	Rck
			WROO (107.3)	Cty
	! !	:	WFXJ (930)	Spt
	i		WJGR (1320)	Nws
	ļ		WZAZ (1400)	Rlg
		WSOS-FM Inc	WSOS (94.1)	AC
		Cox Radio Inc	WAPE (95.1)	CHR
			WKQL (96.9)	Old
	1	i	WMXQ (102.9)	AC
		İ	WFYV (104.5)	Rek
			WBWL (600)	Spt
	1	:	WOKV (690)	Nws
WEJZ (96.1)	Esy	Renda Bestg Corp	WEJZ (96.1)	Esy
(, , , , ,			WGNE (99.9)	Cty
		Ì	WWRR (100.7)	Rck
		Mondosphere Bestg	WXGV (105.3)	CHR
			WYGV (105.3)	CHR
			WAOC (1420)	Tlk
		PSI Comunications	WXQL (105.7)	AC
		Concord Media	WBGB (106.5)	Rlg
			WZNZ (1460)	Nws
		Morgan Media Inc	WVOJ (970)	Tlk
		McEntee Bestg FL	WIOJ (1010)	Rlg
		Hall Elwyn V	WROS (1050)	Rlg
	-	P&B Com Ltd	WELX (1160)	Spn
		Chesapeake-Portsmo	WKLN (1170)	Nst
	_	Jones College	WJAX (1220)	Nst
WFOY (1240)	Nst	Shull Bestg Co Inc	WFOY (1240)	Nws
71101 (1210)	1131	Willis Bestg Corp	WSVE (1280)	Rlg
WCGL (1360)	Rlg	Maiden D & Battle B	WCGL (1360)	Rig
WCGE (1500)	ixig	Metropolitan Radio	WOBS (1530)	Rig
		RJM Comm Inc	WGSR (1570)	Nst
	 	First Coast Catholic	WQOP (1600)	Rlg
WJBT (92.7)	Urb	UNC Media Group	w QOF (1000)	Kig
WZAZ (1400)	Urb	ONC Media Group		
·····		Payson Roster		
WAIA (93.3)	AOR	Paxson Bestg		
WROO (107.3)	Cty			
WNZS (930)	Spt			1
WZNZ (1460)	Nws	Partack Corres Corres		
WSOS (94.1)	AC	Partech Comm Group		<u> </u>

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

WAPE (95.1)	CHR	OmniAmerica Comm	
WFYV (104.5)	AOR	!	
WKQL (96.9)	Old	Prism Radio Ptrs LP	
WOKV (600)	Nws		
WPDQ (690)	Nws		
WSTF (97.9)	Esy	Paxson Devon	
WQIK (99.1)	Cty	Jacor Comm	
WQIK (1320)	Cty		
WFKS (99.9)	Old	Osborn Comm Corp	
WBYB (100.7)	Rlg		
WHJX (101.5)	Urb	Reed George Recvr	
WIVY (102.9)	AC	J J Taylor Cos Inc	
WSVE (1280)	Rlg	Spann Darrell	
WAOC (1420)	Nws	Ariel Bestg	
WCRJ (1530)	Rlg	Country Radio Inc	

1	993
# of Stations	Format
	Abbreviation
2	AC
2	AOR
1	CHR
4	Cty
2	Esy
1	Nst
4	Nws
2	Old
4	Rlg
1	Spt
3	Urb
-	
Total # Form	ats 12

2001		
# of Stations	Format	
	Abbreviation	
3	AC	
4	CHR	
3	Cty	
I	Esy	
3	Nst	
4	Nws	
1	Old	
4	Rck	
8	Rlg	
1	Spn	
3	Spt	
3	Tlk	
1	Urb	
Total # Form	iats 14	

1993		
# of Stations:	# of	
	Independent	
	Owners:	
26	17	

2001		
# of	# of	
Stations:	Independent	
	Owners:	
38	20	

- * Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)
- ** Metro Rank denotes the ranking of market by size of population based on the U.S. census.
- *** The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.
- **** Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

TOTAL

Top 4 Local Commercial Share Owners***

| 1993 | Avg | LCS | LCS | 1. OmniAmerica | 16.8% | Comm | 2. Paxson Bestg | 15.5% | 3. Jacor Comm | 14.5% | 4. Prism Radio Ptrs | LP | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L25 | L2

60.3%

2001		
Owner	Avg LCS	
1. Clear Channel	45.5%	
2. Cox Radio Inc	36.3%	
3. Renda Bestg Corp	9.1%	
4. Concord Media	2.5%	
TOTAL	93.4%	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Birmingham, AL 1993 versus 2001 (2001 Metro Rank: 57**)

1993	1993	Owner	2001	2001
Station/Calls	Formats		Station/Calls	Formats
WDJC (93.7)	Rlg	Crawford Bestg Co	WDJC (93.7)	Rlg
, , , ,		3	WYDE (850)	TIK
	i.		WLGS (1260)	Nst
WFFN (95.3)	Cty	New Century Radio	WFFN (95.3)	Old
WARF (1240)	Cty	1 to Western y Radio	WARF (1240)	Old
WKLD (97.7)	Cty	Blount County Bestg	WKLD (97.7)	Cty
WKLD (77.7)	Ciy	Diount County Bestg	WCRL (1570)	Old
WURL (760)	Rlg	Bill Davidson Evangel	WURL (760)	Rig
WATV (900)	Urb	Birmingham Ebony	WATV (900)	Old
			WAYE (1220)	
WAYE (1220)	Rlg	Willis Bestg Corp		Rlg
		First Coast Catholic	WLPH (1480)	Rlg
·			WQOP (92.5)	Rlg
		Radio South Inc	WTUG (92.9)	Urb
	-	Citadel Comm Corp	WYSF (94.5)	Esy
			WZRR (99.5)	AOR
			WRAX (107.7)	Rek
i			WJOX (690)	Spt
			WAPI (1070)	Tlk
		Cox Radio Inc	WBHJ (95.7)	CHR
1 			WRLE (97.3)	Rek
			WBHK (98.7)	Urb
			WZZK (104.7)	Cty
			WODL (106.9)	Old
			WAGG (610)	Rlg
			WRJS (1320)	Rlg
		Clear Channel	WMJJ (96.5)	AC
			WQEM (101.5)	CHR
			WDXB (102.5)	Cty
			WQEN (103.7)	CHR
			WENN (105.9)	Urb
		OWG A CO	WERC (960)	Nws
		STG Media LLC	WRRS (101.1)	AC
		Johnson, Paul T.	WPYK (1010)	Cty
	Lee, James	WZPQ (1360)	Rlg	
		Richardson Bestg	WJLD (1400)	Rlg
		Stocks Bestg Inc	WFHK (1430)	Cty
		Bessemer Radio Inc	WSMQ (1450)	Nws
		WGTT Inc	WQCR (1500)	Rlg
WAPI (94.5)	CHR	Dittman Group		
WAPI (1070)	Nst			
WMJJ (96.5)	AC	Ameron Bestg Inc		
WERC (960)	Nws			
WLBI (98.7)	AC	N. Jefferson Bestg		
WZRR (99.5)	AOR	Dick Bestg Co, Inc		
WJOX (690)	Spt	1		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

WZBQ (102.5)	CHR	Grant, Wm, Jr, et al	
WZPQ(1360)	Spt		
WQEN (103.7)	AC	Osborn Comm Corp	
WAAX (570)	Cty		
WZZK (104.7)	Cty	NewCity Comm	
WODL (106.9)	Cty		
WZZK (610)	Cty		
WENN (107.7)	Urb	A.G. Gaston Corp	
WAGG (1320)	Rlg		
WYDE (850)	Nws	Amer General Media	
WCEO (1260)	Nws	Samford & Woodall	
WJLD (1400)	Urb	Richardson, Gary	
WCRL (1570)	AC	Blount Family	

$\Omega \Omega$	2	

1993				
# of Stations	Format			
	Abbreviation			
4	AC			
1	AOR			
2	CHR			
7	Cty			
1	Nst			
3	Nws			
4	Rlg			
3	Spt			
3	Urb			
Total # Forma	its 9			

•	71	'n	n	1

2001			
# of Stations	Format		
	Abbreviation		
2	ΛC		
1	AOR		
3	CHR		
5	Cty		
ī	Esy		
1	Nst		
2	Nws		
5	Old		
2	Rck		
10	Rlg		
1	Spt		
2	Tlk		
3	Urb		
Total # Form	ats 13		

Market Ownership

# of Stations:	# of
	Independent
	Owners:
27	18

_			,		
"	1	1	ŧ	1	i

# of	# of
Stations:	Independent
	Owners:
38	18

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Top 4 Local Commercial Share Owners***

1993

1773	
Owner	Avg
	LCS
1. NewCity Comm	29.0%
2. A.G. Gaston Corp	16.4%
3. Ameron Bestg Inc	16.4%
4. Dittman Group	10.9%
TOTAL	72.70%

~`			
Owner	Avg LCS		
1.Cox Radio Inc	44.3%		
2.Clear Channel	21.8%		
3.Citadel Comm	21.0%		
Corp			
4. Crawford	4.9%		
Bestg Co			
TOTAL	92.00%		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Tucson, AZ: 1993 versus 2001 (2001 Metro Rank: 62**)

1993	1993	Owner	2001	2001
Station/Calls	Formats		Station/Calls	Formats
KEKO (92.1)	Rck	Lotus Comm Corp	KFMA (92.1)	Rck
KLPX (96.1)	AOR	•	KLPX (96.1)	AOR
KTKT (990)	ុំ Spt		KCMT (101.9)	AOR
:			KTKT (990)	Nws
i		Clear Channel	KOYT (92.9)	Cty
:			KRQQ (93.7)	CHR
!			KWFM (97.1)	Old
•			KOHT (98.3)	CHR
			KNST (790)	Nws
			KTZR (1450)	Spn
			KXEW (1600)	Spn
		Journal Bestg Group	KMXZ (94.9)	ΛC
		2 - 1 - 1	KZPT (104.1)	AC
			KGMG (106.3)	Urb
			KFFN (1490)	Spt
		Citadel Comm Corp	KOAZ (97.5)	Cty
			KIIM (99.5)	Cty
		1	KHYT (107.5)	Old
! :			KCUB (1290)	Spt
!			KTUC (1400)	Nst
		Entravision Comm	KZLZ (105.3)	Spn
KSAZ (580)	CHR	Ehlinger P&W	KSAZ (580)	Nst
		Good News Bestg	KVOI (690)	Tik
			KGMS (940)	Rlg
		Cortaro Bestg Corp	KEVT (1030)	Spn
		Nelson Enterprises	KGVY (1080)	AC
		Radio Unica	KQTL (1210)	Spn
		Hudson Comm Inc	KJLL (1330)	Nws
KWFM (92.9)	Old	Prism Radio Ptrs LP	;	
KRQQ (93.7)	CHR		:	
KNST (790)	Nws			
KWFM (940)	Old			
KKLD (94.9)	AC	Behan Bestg Co		
KJYK (1490)	CHR	_		
KGMS (97.1)	RIg	Good News Comm Inc		
KVOI (690)	Rlg			
KRKN (97.5)	AOR	Maloney Bestg Inc		
KOHT (98.3)	Spn	Lazarus F & J		
KXEW (1600)	Spn			
KIIM (99.5)	Cty	Rex Bestg Corp		
KCUB (1290)	Cty			
KMRR (1330)	Old	Golden State Bestg		
KCRZ (107.5)	Cty	Tucson Commty Bestg		
KFLT (830)	Rig	Family Life Bestg	/	
KGVY (1080)	Nst	Crystal Sets Inc		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

· KQTL (1210)	Spn	El Saguarito Bestg	
KTUC (1400)	Nws	KTUC Inc	
KTZR (1450)	Spn	Radio Pantera Inc	

l	9	9	3	
 -	-	•	_	•

# of Stations	Format
	Abbreviation
1	AC
2	AOR
3	CHR
3	Cty
1	Nst
2	Nws
3	Old
1	Rek
3	Rlg
4	Spn
1	Spt
Total # Form	ats 10

20	() [
of Stations	F
	A

# of Stations	Format
	Abbreviation
3	AC
2	AOR
2	CHR
3	Cty
2	Nst
3	Nws
2	Old
1	Rck
1	Rlg
5	Spn
2	Spt
1	Tlk
1	Urb
Total # Form	ats 12

Market Ownership

1993

# of Stations:	# of Independent
	Owners:
24	15

2001		
# of	# of	
Stations:	Independent	
	Owners:	
28	11	

Top 4 Local Commercial Share Owners***

1993		
Owner	Avg	
	LCS	
1. Prism Radio Ptrs	26.1%	
LP		
2. Rex Bcstg Corp	22.4%	
3. Lotus Comm Corp	13.3%	
4. Behan Bestg Co	13%	
TOTAL	74.8%	

20	100
Owner	Avg LCS
1. Clear Channel	34.9%
2. Citadel Comm Corp	21.5%
3. Journal Bestg Group	17.9%
4. Lotus Comm Corp	12.9%
TOTAL	87.2%

^{*} Source: Investing in Radio 1994, BIA Publications, Inc. (1st Edition. 1994); Investing in Radio 2001, BIA Publications, Inc. (3rd Edition, 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and noncommercial stations.

^{****} Station Formats are abbreviated according to Investing in Radio 2001 Formats for Radio Stations abbreviation table.

Radio Station Ownership in Syracuse, NY: 1993 versus 2001 (2001 Metro Rank: 78**)

1993	1993	Owner	2001	2001
Station/Calls	Formats		Station/Calls	Formats
WSEN (92.1)	Old	Buckley Bestg Corp	WSEN (92.1)	Old
WFBL (780)	Old		WFBL (1050)	Nst
		Citadel Comm Corp	WNTQ (93.1)	CHR
		į	WAQX (95.7)	AOR
			WLTI (105.9)	Esy
			WNSS (1260)	Nws
		Clear Channel	WYYY (94.5)	AC
			WBBS (104.7)	Cty
		Į.	WXBB (105.1)	Rlg
			WPHR (106.9)	Urb
			WWHT (107.9)	CHR
			WSYR (570)	Tlk
		1	WHEN (620)	Spt
		Galaxy Comm	WKLL (94.9)	Rck
1			WTKW (99.5)	AOR
		į	WKRL (100.9)	Rck
 			WSCP (101.7)	Cty
i I			WZUN (102.1)	AC
	1		WTKV (105.5)	AOR
			WKRH (106.5)	Rck
!	,		WSCP (1070)	Cty
			WTLA (1200)	Nst
			WSGO (1440)	Nst
		Fox, Craig	WOLF (96.7)	Misc
	ļ		WVOA (103.9)	Rlg
			WOLF (1490)	Misc
			WSIV (1540)	Rlg
		Regent Comm	WFRG (104.3)	Cty
WMCR (106.3)	MOR	Warren Bestg Co Inc	WMCR (106.3)	AC
WMCR (1600)	MOR		WMCR (1600)	AC
		Zinkhann, David	WZZZ (1300)	AC
WDCW (1390)	Nst	Crawford Bestg Co	WDCW (1390)	Rig
WNTQ (93.1)	CHR	Osborn Comm Corp		
WNDR (1260)	Cty			
WYYY (94.5)	AC	NewCity Comm		
WBBS (104.7)	Cty			
WSYR (570)	MOR		}	
WAQX (95.0)	AOR	Leven, James L.		
WZOS (96.7)	Esy	Binder-Johnson Bestg		1
WTKW (99.5)	Cty	Toce, Francis G		
WKRL (100.9)	AOR	Radio Corp		
WKRL (1200)	AOR	^		
WSCP (101.7)	Cty	Wheat Hill Bestrs	· · · · · · · · · · · · · · · · · · ·	1
WSCP (1070)	Cty			
WMHR (102.9)	Rlg	Mars Hill Bestg		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

WKFM (104.3)	CHR	WRUN Inc	
WVOA (105.1)	Cls	Forus Comm	
WSIV (1540)	Cls		
WGES (105.5)	AC	Gessner Comm	
WSGO (1440)	Nst		
WPCX (106.9)	Cty	Great Scott Bestg	
WHEN (107.9)	Cty	Park Comm Inc	
WHEN (620)	AC		
WOLF (1490)	Urb	WOLF Radio Inc	

1	0	0	7
	,	,	-

# of Stations	Format
	Abbreviation
3	AC
3	AOR
3 2 2	CHR
2	Cls
7	Cty
l	Esy
3	MOR
2	Nst
2	Old
1	Rlg
1	Urb
Total # Form	ats 10

	200	1
ation	S	F

2001		
# of Stations	Format	
	Abbrevi	ation
5	AC	
3	AOR	
5 3 2 4	CHR	
4	Cty	
I	Esy	
2	Misc	
3	Nst	
1	Nws	
1	Old	
3	Rck	
4	Rlg	
1	Spt	
t	Tlk	
1	Urb	
Total # Formats		13
·		13

Market Ownership

1993

₹ i'	
# of Stations:	# of
	Independent
	Owners:
27	17

)	വ	1

# of	# of
Stations:	Independent
	Owners:
32	9

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg
	LCS
1. New City Comm	32.5%
2. Osborn Comm	15.7%
Согр	<u> </u>
3. Leven, James L	14.3%
4. Park Comm Inc	8.9%
TOTAL	71.4%

-200	1

	2001
Owner	Avg LCS
1. Clear Channel	42.2%
2. Citadel Comm	22.2%
Corp	
3. Galaxy Comm	21.7%
4. Buckley Bestg	10.8%
Corp	
TOTAL	96.9%

- * Source: Investing in Radio 1994, BIA Publications, Inc. (1st Edition. 1994); Investing in Radio 2001, BIA Publications, Inc. (3rd Edition, 2001)
- ** Metro Rank denotes the ranking of market by size of population based on the U.S. census.
- *** The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and noncommercial stations.
- **** Station Formats are abbreviated according to Investing in Radio 2001 Formats for Radio Stations abbreviation table.

Radio Station Ownership in Des Moines, IA: 1993 versus 2001 (2001 Metro Rank: 92**)

1993	Owner	2001
(Station/Calls)	į	(Station/Calls)
	Wilks Bestg LLC	KJJY (92.5)
		WGGO (94.9)
		KHKI (97.3)
		KZZQ (98.3)
		KBGG (1700)
KIOA (93.3)	Saga Comm Inc	KIOA (93.3)
KSTZ (102.3)		KSTZ (102.5)
KIOA (940)		KAZR (103.3)
KRNT (1350)		KLTI (104.1)
,		KXTK (940)
		KRNT (1350)
	Lifestyle Comm Corp	KLRX (96.1)
		KJJC (107.1)
	Positiv Impact Media	KZZQ (99.5)
	Clear Channel	KMXC (100.3)
		KCCQ (105.1)
		KLYF (106.3)
		KKDM (107.5)
		WHO (1040)
		KASI (1430)
		KXNO (1460)
KDLS (1310)	Perry Bestg	KDLS (105.5)
		KDLS (1310)
	Putbrese Comm Ltd	KWKY (1150)
KXLQ (1490)	Warren Bestg Inc	KXLQ (1490)
KJJY (92.5)	Fuller-Jeffrey Group	
KKSO (1390)	, ,	}
KGGO (94.9)	Amer Radio Systems	
KDMI (97.3)		<u> </u>
KGGO (1460)		
KRUU (98.3)	James Ingstad Bestg	
KLYF (100.3)	Palmer Comm	
WHO (1040)		
KFMG (103.3)	Intergalactic Comm	
KEZT (104.1)	Bunce Bestg Co	
KMXD (106.3)	V O B Inc	
KJJC (106.9)	McBride James A	
KWKY (1150)	Norseman Bestg	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

1993	
# of Stations:	# of
1	Independent
	Owners:
19	12

	2001
# of	# of
Stations:	Independent
	Owners:
25	8

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg
	LCS
1. Palmer Comm	25.3%
2. Saga Comm Inc	23.4%
3. Fuller-Jeffrey	22.3%
Group	
4. Amer Radio	15.1%
Systems	_
TOTAL	86.1%

2	001
Owner	Avg LCS
1. Clear Channel	34.7%
2. Saga Comm Inc	33.3%
3. Wilks Bestg LLC	26.3%
4. Lifestyle Comm	2.7%
Corp	
TOTAL	97%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Spokane, WA: 1993 versus 2001 (2001 Metro Rank: 94**)

1993	Owner	2001
(Station/Calls)		(Station/Calls)
KXLY (99.9)	Morgan Murphy Stns	KZZU (92.9)
KXLY (920)	i sample of the	KEZE (96.9)
		KXLY (99.9)
	i	KXLI (630)
	i	KXLY (920)
KDRK (93.7)	Citadel Comm Corp	KDRK (93.7)
KXLY (99.9)	•	KEYF (101.1)
KEZE (105.7)		KWHK (103.9)
KJRB (790)		KAEP (105.7)
KGA (1510)		KJRB (790)
		KEYF (1050)
		KGA (1510)
-	KXLY Bestg Group	KHTQ (94.5)
		KVNI (1080)
	Clear Channel	KIXZ (96.1)
		KISC (98.1)
		KKZX (98.9)
		KCDA (103.1)
		KAQQ (590)
		KUDY (1280)
	Pamplin Comm Corp	KTSL (101.9)
	Read Bestg Network	KSPO (106.5)
		KTRW (970)
	Kazmark Barbar5a	KAZZ (107.1)
	Gottlieb Alan M	KSBN (1230)
KZZU (92.9)	DaArias Louis Revr	
KTRW (970)		
KKCH (94.5)	Media West Inc	
KNFR (96.1)	Silverado Bestg Corp	
KISC (98.1)		
KAQQ (590)		
KKZX (98.9)	Robinson CT	
KEYF (101.1)		
KEYF (1050)		
KUDY (1280)		
KTSL (101.9)	Word in Music Inc	
KCDA (103.1)	Rook John H	
KNJY (103.9)	Lance Intl Inc	
KKPL (840)	Hauser & Associates	
KVNI (1080)	N Idaho Bestg Co	
KSBN (1230)	Cock Thomas C Jr	
KCKO (1380)	Comm Services Intl	
KSVY (1550)	Orr Harold	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

	1993		
	# of Stations:	# of	
		Independent	
١		Owners:	- :
ĺ	25	14	_

2001	
# of	# of
Stations:	Independent
	Owners:
25	8

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg
	LCS
1. Citadel Comm	30.7%
Corp	
2. Silverado Bestg	20.1%
Corp	
3. Robinson CT	15.7%
4. Morgan Murphy	13.2%
Stns	
TOTAL	79.7%

2001	
Owner	Avg LCS
Citadel Comm Corp	31.6%
2. Clear Channel	28.4%
3. Morgan Murphy Stns	22%
4. KXLY Bestg Group	7.5%
TOTAL	89.5%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Youngstown-Warren, OH: 1993 versus 2001 (2001 Metro Rank: 104**)

1993	Owner	2001	
(Station/Calls)		(Station/Calls)	
	Clear Channel	WNCD (93.3)	
		WICT (95.1)	
		WAKZ (95.9)	
		WMXY (98.9)	
		WBBG (106.1)	
		WKBN (570)	
		WNIO (1390)	
	Cumulus Bestg	WLLF (96.7)	
		WHOT (101.1)	
•	<u> </u>	WYFM (102.9)	
		WWIZ (103.9)	
		WQXK (105.1)	:
		WSOM (600)	. !
		WPIC (790)	· · ·
		WBBW (1240)	i
	Stop 26-Riverbend	WRBP (101.9)	;
		WASN (1330)	
WKTX (830)	Kossanyi Family	WKTX (830)	
	Salem Comm Corp	WFHN (1440)	
	D & E	WPAO (1470)	i
		WRTK (1540)	
	Esquire Comm Inc	WGFT (1500)	
	Beacon	WANR (1570)	
WBBG (93.3)	H & D Best Group		
WBBW (1240)			
WRKU (95.1)	Penn Radio Inc		
WHTX (95.9)	Bresson & Hafler		
WRQQ (1470)			
WLLF (96.7)	Tobin J & dobosh J		
WKBN (98.9)	WKBN Bestg Corp		
WKBN (570)			
WHOT (101.1)	Jones M & Kanzius J		
WHOT (1390)			
WYFM (102.9)	Regional Group Inc		
WPIC (790)			
WWIZ (103.9)	GBS Communications		
WQXK (105.1)	Lincoln Group		
WSOM (600)			
WNCD (106.1)	WN Bestg Corp		
WNRB (1540)			
WASN (1330)	WVBR Inc		
WRRO (144)	Best R & Williams L		
WGRT (1500)	Faris Charles H		
WANR (1570)	W-A Bestg Inc		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

1993	
# of Stations:	# of
	Independent
	Owners:
22	15

2001	
# of	# of
Stations:	Independent
	Owners:
23	8

Top 4 Local Commercial Share Owners***

1993		
Owner	Avg	
	LCS	
1. WKBN Bestg	27.1%	
Corp		
2. Lincoln Group	21.4%	
3. Jones M &	15.4%	
Kanzius J		
4. H & D Best Group	11.4%	
ТОТАL	75.3%	

2001	
Owner	Avg LCS
1. Clear Channel	45.6%
2. Cumulus Bestg	44.2%
3. Stop 26-Riverbend	4.5%
4. Salem Comm Corp	2.3%
TOTAL	96.6%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Lexington-Favette, KY 1993 versus 2001 (2001 Metro Rank: 106**)

1993	Owner	2001
(Station/Calls)		(Station/Calls)
WGKS (96.9)	L.M.	WSTL (92.1)
WLXG (1300)	;	WGKS (96.9)
,		WCDA (106.3)
		WBTF (107.9)
		WLXG (1300)
WJMM (106.3)	Mortenson Bestg Co	WCGW (770)
WCGW (770)		WUGR (1250)
		WJMM (99.3)
	Cumulus Bestg Inc	WVLK (92.9)
		WLTO (102.5)
		WXZZ (103.3)
		WVLK (590)
	Clear Channel	WMXL (94.5)
		WBUL (98.1)
		WKQQ (100.1)
		WLKT (104.5)
		WMKJ (105.5)
		WLAP (630)
		WSNE (1580)
	Baldwin	WVRB (95.3)
	Clarity Comm Inc	WLXO (96.1)
	Wallingford Bestg	WCYO (100.7)
		WEKY (1340)
		WIRV (1550)
	Davenport Bestg Inc	WKYL (102.1)
	Thy Kingdome Come	WMJR (1380)
·	Hammond Bestg Inc	WYGH (1440)
WVLK (92.9)	Stephens, Don, Recvr	
WVLK (590)		
WMXL (94.5)	Trumper Comm Inc	
WWYC (100.1)		
WKQQ (98.1)	Village Companies	
WCKU(102.5)	High Media Group	
WTKT (103.3)	Kentucky Radio L.P.	
WBBE (1580)		
WLAP (630)	Trumper Comm Inc	
WNVL (1250)	Laney Communications	
WHRS (1380)	Smith, Tim	
WRPZ (1440)	Somerset Educ Bestg	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

of Stations: # of Independent Owners: 16

2001		
# of	# of	
Stations:	Independent	
	Owners:	
27	10	

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg LCS
1. Stephens, Don, Recvr	34.5%
2. Trumper Comm Inc	15.7%
3. Village Companies	15.7%
4. High Media Group	11.4%
TOTAL	77.30%

2001	
Owner	Avg LCS
1. Clear	43.16%
Channel	
2. Cumulus	32.92%
Bestg Inc	
3. L.M.	18.39%
4. Mortenson	3.34%
Bestg	
TOTAL	97.81%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Tyler -Longview, TX: 1993 versus 2001 (2001 Metro Rank: 143**)

1993	Owner	2001
(Station/Calls)		(Station/Calls)
KOOI (106.5)	Waller Broadcasting	KFRO (95.3)
KEBE (1400)	i	KLJT (102.3)
		KKUS (104.1)
	1	KYKX (105.7)
		KOOI (106.5)
	1	KFRO (1370)
		KEBE (1400)
KWRW (97.7)	Whitehead E.H.	KWRW (97.7)
	:	KTLU (1580)
KZEY (690)	Community Best Group	KZEY (690)
		KOFY (1060)
	Citadel Comm Corp	KDOK (92.1)
	·	KTBB (600)
		KGLD (1330)
		KEES (1430)
		KYZS (1490)
	Clear Channel	KTYL (93.1)
	! !	KKTX (96.1)
		KNUE (101.5)
		KISX (107.3)
		KBGE (1240)
	Witco Bestg LLC	KYYK (98.3)
	Salem Comm Corp	KPXI (100.7)
	Reynolds, Kenneth	KBLZ (102.7)
		KAZE (106.9)
	Wiley College	KZEY (103.9)
KDOK (92.1)	Gleiser Comm Inc	
KGLD (1330)		
KTYL (93.1)	Stansell Comm Inc	
KTBB (600)		
KFRO (95.3)	Curtis Bestg Stns	
KFRO (1370)		
KKTX (96.1)	Noalmark Bestg Corp	
KKTX (1240)		
KTUX (98.9)	KTUX Inc	
KNUE (101.5)	Bestrs Unlimited Inc	
KKUS (104.1)	Tyler FM, Inc	
KYKX (105.7)	SunGroup Inc	
KISX (107.3)	Whitley, Wm, Recvr	
KARW (1280)	Praise Media Inc	
KEES (1430)	Williams, Bruce H.	
KYZS (1490)	Timena, Diaco II.	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

1993	
# of Stations:	# of
	Independent
	Owners:
19	14

2001		
# of		# of
Station	ns:	Independent
		Owners:
26		9

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg
	LCS
1. Bestrs Unlimited	26.6%
Inc	
2. Community Best	12.9%
Group	<u> </u>
3. Waller Bestg Inc.	10.8%
4. Stansell Comm Inc	10.8%
TOTAL	61.10%

2001	
Owner	Avg LCS
1. Clear	37.1%
Channel	
2. Waller	27.8%
Broadcasting	
3. Citadel	16.4%
Comm Corp	
4. Reynolds,	10.6%
Kenneth	
TOTAL	91.90%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Rockford, IL: 1993 versus 2001 (2001 Metro Rank: 150**)

1993	1993	Owner	2001	2001
Station/Calls	Formats		Station/Calls	Formats
		RadioWorks Inc	WYHY (95.3)	Old
		1	WGFB(103.1)	AC
	1		WXRX (104.9)	AOR
			WNTA (1330)	Nws
		Cumulus Bestg Inc	WKMQ (96.7)	Old
	i		WZOK (97.5)	CHR
			WXXQ (98.5)	Cty
			WROK (1440)	Nws
WQFL (100.9)	Rlg	First Assembly God	WQFL (100.9)	Rlg
	!	Good Karma Bestg	WTJK (1380)	Spt
WLUV (96.7)	Cty	Loves Park Bestg Co	WLUV (1520)	Cty
WLUV (1520)	Cty			
WKMQ (95.3)	Old	Mid-West Family Best		
WNTA (1150)	Nws		1	
WZOK (97.5)	Rck	Nolte Communications		
WROK (1440)	Tlk	i		
WXXQ (98.5)	Cty	Stateline Bestg Inc		
WFRL (1570)	AC			
WRWC (103.1)	AC	Salter Bestg		
WBEL (1380)	ΛC			
WXRX (104.9)	AOR	Rhea, Robert Jr.		
WRRR (1330)	MOR			

Station Format****

# of Stations	993 Format
r of Bianons	Abbreviation
}	AC
1	AOR
3	Cty
1	MOR
I	Nws
1	Old
1	Rck
1	Rlg
Ī	Tlk
Total # Form	ats 9

2001		
# of Stations	Format	
	Abbreviation	
1	AC	
1	AOR	
1	CHR	
2	Cty	
2	Nws	
2	Old	
1	Rlg	
1	Spt	
Total # Form	Total # Formats 8	

1993		
# of Stations:	# of	
	Independent	
	Owners:	
13	7	

2001	
# of	# of
Stations:	Independent
	Owners:
11	5

- * Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)
- ** Metro Rank denotes the ranking of market by size of population based on the U.S. census.
- *** The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.
- **** Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Top 4 Local Commercial Share Owners***

Owner	Avg
	LCS
1. Nolte	35.9%
Communications	
2. Rhea, Robert Jr.	29%
3. Mid-West Family	13.1%
Best	
4. Salter Bestg	10.9%
TOTAL	88.9%

20	001
Owner	Avg LCS
1. RadioWorks Inc	50.6%
2. Cumulus Bestg Inc	46.4%
3. First Assembly	3%
God	
4. n/a	
TOTAL	100%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Portland, ME: 1993 versus 2001 (2001 Metro Rank: 164**)

1993	Owner	2001
(Station/Calls)		(Station/Calls)
WMGX (93.1)	Saga Comm Inc	WMGX (93.1)
WYNZ (100.9)		WYNZ (100.9)
WGAN (560)		WPOR (101.9)
WZAN (970)		WGAN (560)
,,,,,,		WZAN (970)
		WBAE (1490)
		,
	Citadel Comm Corp	WCYI (93.9)
	1111 2 1114	WCYY (94.3)
		WHOM (94.9)
		WJBQ (97.9)
		WTPN (98.9)
		WBLM (102.9)
	Atlantic Coast Radio	WCLZ (95.5)
	Transit Sousi readio	WRED (95.9)
		WJJB (900)
		WLOB (1310)
		WJAE (1440)
	Mariner Bestg Ltd	WBQQ (99.3)
	Warther Besig Liu	WBQW (106.3)
	WMTW Best Group	WMEK (99.9)
	wiver w Best Group	WMTW (106.7)
		WTHT (107.5)
		WMTW (870)
		WLAM (1470)
	Blount Comm Group	WBCI (105.9)
WYCI (02.0)		WBC1 (103.9)
WXGL (93.9)	Powell, Stephen	1-14-99-5
WHOM (94.9)	Barnstable Bestg Inc	
WHYR (95.9)	Vactionland Bestg	
WCSO (97.9)	Atlantic Morris Best	
WLPZ (1440)		
WCLZ (98.9)	Devereaux, William	
WCLZ (900)		
WKZS (99.9)	Grt Down East Wreles	
WLAM (870)		
WZOU (1470)		
WPOR (101.9)	Ocean Coast Prop	
WPOR (1490)		
WBLM (102.9)	Fuller-Jeffrey Group	
WZPK (103.7)	New England Bestg	
WKRH (105.9)	Kaleidoscope Inc	
WJTO (730)		
WPKM (106.3)	McCreery, Charles	
WTHT (107.5)	Bacon Besty Corp	
WTME (1240)	Gleason Radio Group	and the second of the second o
WLOB (1310)	Carter Bestg Corp	
	1 States 2 tota	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

1993

•	
# of Stations:	# of
	Independent
	Owners:
24	15

2	2001
# of	# of
Stations:	Independent
	Owners:
25	6

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg
	LCS_
1. Saga Comm LP	28.8%
	į
2. Ocean Coast Prop	20.5%
7 E7 (1 T (2"	18.5%
3. Fuller-Jeffrey	13.5%
Group	10.00
4. Atlantic Morris	9.0%
Best	
TOTAL	76.80%

20	001
Owner	Avg LCS
1. Saga Comm LP	37.7%
2. Citadel Comm Corp	37.5%
2. WMTW Best Group	16.1%
4. Atlantic Coast Radio	5.7%
TOTAL	97.00%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in South Bend, IN: 1993 versus 2001 (2001 Metro Rank: 166**)

1993	Owner	2001
(Station/Calls)		(Station/Calls)
	Artistic Media Ptnrs	WNDV (92.9)
	Plymouth Bestg Inc	WZOC (94.3)
	Federated Media	WAOR (95.3)
	!	WBYT (100.7)
		WUBU (106.3)
		WNIL (1290)
		WTRC (1340)
WHME (103.1)	LeSea Bestg Corp	WHPZ (96.9)
		WHME (103.1)
	VanHawke-Johnson	WZOW (97.7)
	Williams Marion R	WSMK (99.1)
	WinCom Comm	WHFB (99.9)
WNSN (101.5)	Schurz Comm Inc	WNSN (101.5)
WSBT (960)		WSBT (960)
WGTC (102.3)	Leep Michael	WGTC (102.3)
	Hicks David etal	WRBR (103.9)
WFRN (104.7)	Progressive Best	WFRN (104.7)
	_	WFRN (1270)
	Artistic Media Ptnrs	WNDV (1490)
		WJVA (1580)
		WHLY (1620)
WNDU (92.9)	Michiana Telecasting	
WNDU (1490)		
WNZE (94.3)	Nova Comm	
WAOR (95.3)	Niles Bestg Co	
WNIL (1290)		
WLTA (100.7)	Pathfinder Comm Corp	
WTRC (1340)		
WRBR (103.9)	Booth American Co	
WUBU (106.3)	Focus Radio	
WLLJ (910)	Langford Larry Jr	
WIWO (1580)	Times Communications	

1993	
# of Stations:	# of
	Independent
	Owners:
16	12

	001
# of	# of
Stations:	Independent
	Owners:
21	12

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg LCS
1. Schurz Comm Inc	24.2%
2. Michiana	17.3%
Telecasting	
3. Niles Bestg Co	16.8%
4. Leep Michael	11.4%
TOTAL	69.7%

2	001
Owner	Avg LCS
1. Federated Media	26.7%
2. Schurz Comm Inc	22%
3. Artistic Media Ptnrs	17.3%
4. Hicks David et al	9%
TOTAL	75%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Lincoln, NE: 1993 versus 2001 (2001 Metro Rank: 174**)

1993	Owner	2001	
(Station/Calls)		(Station/Calls)	
	Clear Channel	KTGL (92.9)	
		KZKX (96.9)	
		KSLI (104.1)	
		KIBZ (106.3)	
	Three Eagles Comm	KRKR (95.1)	
		KFRX (102.7)	
		KFOR (1240)	
		KLMS (1480)	
	Triad Bestg Co	KFGE (98.1)	
•		KKUL (105.3)	
	1	KBBK (107.3)	
		KLIN (1400)	
	Mitchell Bestg Co	KZFX (101.9)	
KTGL (92.9)	Robinson CT		
KZKX (96.9)			
KLDZ (95.1)	Lamb Raymond		
KMEM (1480)			
KYNN (101.9)	Midwest Comm Inc		
KFRX (102.7)	May Bestg Ltd		
KFOR (1240)			
KKNB (104.1)	Rock Steady Inc		
KIBZ (106.3)			
KHAT (1530)			
KFGE (105.3)	Salt Valley Bestg		
KEZG (107.3)	Warner Enterprises		
KLIN (1400)			

1993		2001		
	# of Stations:	# of	# of	# of
		Independent	Stations:	Independent
		Owners:		Owners:
	13	7	13	4

Top 4 Local Commercial Share Owners***

1993				
Owner	Avg			
	LCS			
1. Robinson CT	28.7%			
2. May Bestg Ltd	24.1%			
3. Rock Steady Inc	16.9%			
4. Warner Enterprises	15.6%			
TOTAL	85.3%			

20	001
Owner	Avg LCS
1. Three Eagles	35.1%
Comm	
2. Clear Channel	34.5%
3. Triad Bostg Co	26.6%
4. Mitchell Bestg Co	3.8%
TOTAL	100%

- * Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)
- ** Metro Rank denotes the ranking of market by size of population based on the U.S. census.
- *** The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.
- **** Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Topeka, KS: 1993 versus 2001 (2001 Metro Rank: 185**)

1993	1993	Owner	2001	2001	
Station/Calls	station/Calls Formats		Station/Calls	Formats	
		Bott Radio Network	KCVT (92.5)	Rlg	
:		C & C Consulting Inc	KANS (92.9)	Old	
		Morris Comm Corp	WIBW (97.3)	Cty	
	I		WIBW (580)	Nws	
		Cumulus Bestg Inc	KWIC (99.3)	Old	
			KDVV (100.3)	Rek	
			KQTP (102.9)	CHR	
			KMAJ (107.7)	AC	
		İ	. KMAJ (1440)	Nws	
			KTOP (1490)	Nst	
·		Seaton Stations	KMKF (101.5)	Rck	
		Zimmer Radio	KLZR (105.9)	CHR	
		Kansas Capital	KTPK (106.9)	Cty	
KZOC (92.7)	Cty	Osage Radio Inc			
KZTO (95.7)	AC	Amer Bestg Systems			
WIBW (97.3)	Cty	Stauffer Comm		_	
WIBW (580)	Nws		:		
KDVV (100.3)	CHR	UNO Bestg Corp			
KTOP (1490)	Nst				
KMKF (101.5)	AOR	Manhattan Bestg Co			
KLZR (105.9)	CHR	Lawrence Bestrs	!		
KTPK (106.9)	Cty	Twenty First Century			
KMAJ (107.7)	AC	Midland Bestrs			
KMAJ (1440)	Nws				
WREN (1250)	DRCK	Satellite Radio Ntwk			

Station Format****

# of Stations	Format
	Abbreviation
2	AC
1	AOR
2	CHR

Cty Nst

Nws

1993

Total # Forma	ts	6

2 3

2

# of Stations	Format
	Abbreviation
l	ΛC
2	CHR
2	Cty
1	Nst
2	Nws
2	Old
2	Rck
1	Rig
Total # Form	ats 8

2001

^{*} Source: Investing in Radio 1994, BIA Publications, Inc. (1st Edition. 1994); Investing in Radio 2001, BIA Publications, Inc. (3rd Edition, 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and noncommercial stations.

^{****} Station Formats are abbreviated according to Investing in Radio 2001 Formats for Radio Stations abbreviation table.

Market Ownership

1993

	· · -
# of Stations:	# of
	Independent
	Owners:
12	9

2001		
# of	# of	
Stations:	Independent	
	Owners:	
13	7	

Top 4 Local Commercial Share Owners***

1993

1993	
Owner	Avg
	LCS
1. Midland BRlgrs	34.9%
2. Stauffer Comm	26.5%
3. Twenty First Century	22%
4. UNO Bestg Corp	11%
TOTAL	94.4%

	2001
Owner	Avg LCS
1. Cumulus Bestg	47.6%
2. Morris Comm	33.7%
Corp	
3. Kansas Capital	10%
4. Zimmer Radio	5.9%
TOTAL	97.2%

^{*} Source: Investing in Radio 1994, BIA Publications, Inc. (1st Edition. 1994); Investing in Radio 2001, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and noncommercial stations.

^{****} Station Formats are abbreviated according to Investing in Radio 2001 Formats for Radio Stations abbreviation table.

Radio Station Ownership in Fargo, ND-Morehead: 1993 versus 2001 (2001 Metro Rank: 216**)

1993	1993	Owner	2001	2001
Station/Calls	Formats	Ĺ	Station/Calls	Formats
WDAY (93.7)	CHR	Forum Publishing Co	WDAY (970)	Nws
WDAY (970)	Esy		i .	
		Clear Channel	KULW (92.7)	Old
		i	WDAY (93.7)	CHR
			KRVI (95.1)	ESY
			: KFGO (101.9)	Cty
			KFGO (790)	Nws
: !			KVOX (1280)	Spt
		KIPS Inc	KVMI (96.7)	Tlk
		Triad Bestg Inc	KQWB (98.7)	Rck
			KVOX (99.9)	Cty
			KESY (105.1)	AC
			KPFX (107.9)	AOR
			KQWB (1660)	Nst
KSSZ (92.3)	CHR	Cerm Bestg		
KKOL (95.1)	Old	Leighton Enterprises		
KQWB (98.7)	AOR	Brill Media Co		
KQWB (1550)	Cty			
KVOX (99.9)	Cty	Nelson, David et. al.		
KVOX (1280)	Nst	·		
KFGO (101.9)	Cty	Mid-Stakes Developmnt		
KFGO (790)	Cty			
KESY (105.1)	AC	Ingstad, Tom		
KPFX (107.9)	AOR	Carlisle & Patel		

Station Format****

1993		
# of Stations	Format Abbreviation	
	AC	
2	AOR	
2	CHR	
4	Cty	
1	Esy	
1	Nst	
1	Old	
Total # Form	ats 7	

	Format Abbreviation AC
,	$\overline{\Lambda C}$
	/\C
1	AOR
1	CHR
2	Cty
1	ESY
1	Nst
2	Nws
1	Old
1	Rck
1	Spt
1	Tlk
Total # Forma	ts 11

^{*} Source: Investing in Radio 1994, BIA Publications, Inc. (1st Edition. 1994); Investing in Radio 2001, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

12

Market Ownership

1993 # of Stations: *4* of Independent Owners:

8

2001		
# of	# of	
Stations:	Independent	
	Owners:	
13	4	

Top 4 Local Commercial Share Owners***

1003

1993	
Owner	Avg
	LCS
1. Mid-States	31.7%
Development	
2. Forum Publishing	19.8%
Co	
3. Nelson, David et.	15.2%
al.	
4. Brill Media Co	11.5%
TOTAL	78.20%

	Avg LCS
Γ	50.8%
:1	

Owner	Avg LCS
1. Clear	50.8%
Channel	
2. Triad Bestg	40.2%
Inc	
3. Forum	7.0%
Publishing Co	
4. KIPS Inc	2.0%
TOTAL	100,00%

2001

^{*} Source: Investing in Radio 1994, BIA Publications, Inc. (1st Edition. 1994); Investing in Radio 2001, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and noncommercial stations.

^{****} Station Formats are abbreviated according to Investing in Radio 2001 Formats for Radio Stations abbreviation table.

Radio Station Ownership in Wichita Falls, TX: 1993 versus 2001 (2001 Metro Rank: 250**)

1993	1993	Owner	2001	2001
Station/Calls	Formats		Station/Calls	Formats
		Clear Channel	WNIN (92.9)	CHR
			KWFS (102.3)	Cty
		ı	KTLT (106.3)	AC
			KWFS (1290)	Cty
		Cumulus Bestg Inc	KOLI (94,9)	Cty
			KLUR (99.9)	Cty
			KQXC (103.9)	CHR
			KYYI (104.7)	AOR
		The Watch Inc	KXXL (990)	Spt
KNIN (92.9)	CHR	Moran Bestg Co		
KNIN (990)	CHR			
KLUR (99.9)	Cty	Beard Sam & Pamela		
KWFS (103.3)	Cty	Amer General Media		
KLLF (1290)	Rlg			
KYYI (104.7)	Cty	Y-104 Bestg Co Inc		
KTLT (106.3)	AC	Pegasus Bestg		
KWFT (620)	MOR	North Texas Radio		

Station Format****

-1	993

# of Stations	Format
	Abbreviation
1	AC
2	CHR
3	Cty
1	MOR
1	Rlg
Total # Form	ats 5

7	í)(n	1
ٺ	٠,	,	,	

Format		
Abbreviation		
ΛC		
AOR		
CHR		
Cty		
Spt		
iats 5		

1993

# of Stations:	# of
	Independent
	Owners:
8	6

21	m	1
2١	ハノ	J

# of	# of
Stations:	Independent
	Owners:
9	3

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg
	LCS
1. Beard Sam &	26.4%
Pamela	
2. Moran Bestg Co	21.7%
3. Amer General	20.7%
Media	
4. Y-104 Bestg Co	12.3%
Inc	
4. Pagasus Bestg	12.3%
TOTAL.	93.4%

2001	
r	Avg LCS
mulus Bestg Inc	54%
ar Channel	46%
AT	1000/
AL	100%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Billings, MT: 1993 versus 2001 (2001 Metro Rank: 255**)

1993	1993	Owner	2001	2001
Station/Calls	Formats		Station/Calls	Formats
		Fisher Bestg Co	KYYA (93.3)	AC
			KRKX (94.1)	AOR
	i	į	KRZN (96.3)	Rck
			KBLG (910)	Nws
		Clear Channel	KMHK (95.5)	AOR
			KKBR (97.1)	Old
			KCTR (102.9)	Cty
			KBBB (103.7)	AC
			KBUL (970)	Cty
		New NW Bestrs	KGHL (98.5)	Cty
			KRSQ (101.7)	CHR
			KBEX (105.1)	Rek
			KZVR (107.5)	AC
			KGHL (790)	Cty
		Elenbaas Media Inc	KURL (730)	Rlg
	l	<u> </u>	KMZK (1240)	Rlg
		Sun Mountain	KBSR (1490)	Nws
KYYA (93.3)	CHR	Sunbrook Comm		
KRKX (94.1)	AOR			
KBLG (910)	Nws			
KDWG (95.5)	Cty	First Security Bank		
KKBR (97.1)	Old	Citadel Comm Corp		
KCTR (102.9)	Cty			
KCTR (970)	Cty			
KIDX (98.5)	Cty	Pegasus Bestg of MT		
KGHL (790)	Nws			
KOHZ (103.7)	ESY	KOHZ, Inc.		
KURL (730)	Rlg	Christian Enterprises		
KKUL (1230)	Old	Sterling Bestg Co		
KMAY (1240)	Spt	May, Michael		
KBSR (1490)	Old	Big Sky Radio Inc		

Station Format****

1993		
# of Stations	Format	
_	Abbreviation	
1	AOR	
l	CHR	
4	Cty	
1	ESY	
2	Nws	
3	Old	
1	Rig	
1	Spt	
Total # Form	ats 8	

2001		
# of Stations	Format	
	Abbreviation	
3	AC	
2	AOR	
1	CHR	
4	Cty	
2	Nws	
1	Od	
2	Rck	
2	Rlg	
Total # Formats 8		

- * Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)
- ** Metro Rank denotes the ranking of market by size of population based on the U.S. census.
- *** The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.
- **** Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

1'	993
# of Stations:	# of
	Independent
	Owners:
14	9

2001	
# of	# of
Stations:	Independent
	Owners:
17	5

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg
	LCS
1. Citadel Comm	39.6%
Corp	
2. Sunbrook Comm	31.0%
3. KOHZ, Inc.	11,1%
4. Pegasus Bestg of	10.5%
МТ	
TOTAL	92.20%

2001		
Owner	Avg LCS	
1. Clear Channel	44.9%	
2. New NW Bestrs	26.2%	
3. Fisher Bestg Co	26.8%	
4. Elenbaas Media Inc	2.1%	
TOTAL	100.00%	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Grand Junction, CO: 1993 versus 2001 (2001 Metro Rank: 259**)

1993	1993	Owner	2001	2001
Station/Calls	Formats	, ,	Station/Calls	Formats
		MBC Grand Bestg	KJYE (92.3)	Esy
		1	KMGJ (93.1)	ΛČ
			KMOZ (100.7)	Cty
			KJOL (620)	Rlg
			KNZZ (1100)	Nws
			KTMM (1340)	Spt
		Cumulus Bestg	KKNN (95.1)	Rck
		Ī	KEKB (99.9)	Cty
			KMXY (104.3)	AC
			KBKL (107.9)	Old
		i	KEXO (1230)	Spn
		Leggett Bestg	KSTR (96.1)	AC
		Four Corners Bestg	KZKS (105.3)	Cty
			KRGS (690)	Spt
KJYE (92.3)	Esy	Dean Richard C		
KNZZ (1100)	Nws			
KQIX (93.1)	AC	Airwaves Comm		
KQIL (1340)	Rek			
KKLY (95.1)	ESY	Monument Bestrs		
KEXO (1230)	Old			
KSTR (96.1)	AOR	Warner Enterprises		
KSTR (620)	AC			
KEKB (99.9)	Cty	Jan-Di Bestg Inc		
KBKL (107.9)	Old	_		
KDTA (1400)	Cty	Blink Communications		

Station Format****

1993	
# of Stations	Format
	Abbreviation
2	AC
1	AOR
2	Cty
2	Esy
1	Nws
2	Old
1	Rck
Total # Form	ats 7

2001		
# of Stations	Format	
	Abbreviation	
3	AC	
3	Cty	
1	Esy	
1	Nws	
1	Old	
1	Rck	
I	Rlg	
1	Spn	
2	Spt	
Total # Formats 9		

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

11

Market Ownership

of Stations: # of Independent Owners:

6

2001		
# of	# of	
Stations:	Independent	
	Owners:	
14	4	

Top 4 Local Commercial Share Owners***

1993		
Owner	Avg	
	LCS	
1. Jan-Di Bestg Inc	43.8%	
2. Dean Richard C	21.9%	
3. Warner Enterprises	16.6%	
4. Airwaves Comm	11.4%	
TOTAL	93.7%	

2001	
Owner Avg LCS	
1. Cumulus Bestg	54.5%
2. MBC Grand Bestg	34.4%
3. Leggett Bestg	6.5%
4. Four Corners	3%
Bestg	
TOTAL	98.4%

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Radio Station Ownership in Rapid City, SD: 1993 versus 2001 (2001 Metro Rank: 268**)

1993	Owner	2001	
(Station/Calls)		(Station/Calls)	
KEZV (101.1)	Duhamel Bestg Entpr	KDDX (101.1)	
¹ KOTA (1380)		KOTA (1380)	
	Friad Bestg Co	KRCS (93.1)	
<u>.</u>		KKMK (93.9)	
	:	KOUT (98.7)	
		KFSX (100.3)	
	į	KBHB (810)	
		KKLS (920)	
	Haugo Bestg Co	KSQY (95.1)	
		KIQK (104.1)	
	i :	KTOQ (1340)	
	Western SD Bestng	KZZI (95.9)	
	Betheseda Chrstn	KLMP (97.9)	
	•	KSLT (107.3)	
	KIMM Radio Inc	KIMM (1150)	
KRCS (93.1)	CD Bestg Corp		
KBHB (810)			
KKMK (93.9)	Southern Minn Bestg		
KKLS (920)			
KSQY (95.1)	Associated Investors		
KLMP (97.9)	Fischer Bestg Ptnrs		
KGGG (100.3)	Ingstad, Tom		•
KIMM (1150)			
KIQK (104.1)	Tom-Tom Comm Inc		
KTOQ (1340)			
KSLT (107.3)	Black Hills Christian		

11	993	2	2001
# of Stations:	# of	# of	# of
	Independent	Stations:	Independent
	Owners:		Owners:
13	8	15	6

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Top 4 Local Commercial Share Owners

1993	
Owner	Avg
	LCS
1. Tom-Tom Comm	33.1%
Inc	
2. Southern Minn	17.4%
Bestg	
3. Associated	17.3%
Investors	
4. Ingstad, Tom	14.1%
TOTAL	81.90%

2001		
Owner	Avg LCS	
1. Triad Bestg Co	55.0%	
2. Duhamel Bestg Entpr	19.1%	
3 Haugo Bestg Co	16.5%	
3. KIMM Radio Inc	4.7%	
TOTAL	95.30%	

^{*} Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)

^{**} Metro Rank denotes the ranking of market by size of population based on the U.S. census.

^{***} The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.

^{****} Station Formats are abbreviated according to Investing in Radio 2001 Formats for Radio Stations abbreviation table.

Radio Station Ownership in Cheyenne, WY: 1993 versus 2001 (2001 Metro Rank: 282**)

1993	Owner	2001	
(Station/Calls)		(Station/Calls)	!
	Clear Channel	KCGY (95.1)	
		KIGN (97.9)	
		KOLZ (100.7)	
	,	KMUS (101.9)	:
		KLEN (106.3)	:
		KGAB (650)	:
		KOWB (1290)	
	Amer General Media	KRRR (99.9)	
		KRQU (102.9)	
KRAE (1480)	KRAE Inc	KZCY (104.9)	
		KRAE (1480)	
	Mountain States Rad	KIMX (105.5)	_
		KLDI (1210)	
KFBC (1240)	Montgomery Bestg	KFBC (1240)	
	Christus Bestg Inc	KJJL (1370)	
		KKWY (1630)	
KCGY (95.1)	Curt Gowdy Bestg		
KFBQ (97.9)	Buck Bestg Corp		
KKAZ (100.7)	Dinneen J Trustee		
KUUY (650)			:
KMUS (101.9)	KMUS Inc		
KRQU (102.9)	Lundquist Jerrold		
KLDI (1210)			
KLEN (106.3)	Blue Sky Bestg Inc		
KSHY (1370)	Radio Prop Ventures		

1993	
# of Stations:	# of
	Independent
Owners:	
11	9

2001	
# of	# of
Stations:	Independent
Owners:	
16	6

Top 4 Local Commercial Share Owners***

1993	
Owner	Avg
	LCS
1. KMUS Inc	50%
2. Montgomery Bestg	17.3%
3. Blue Sky Bestg Inc	13.4%
4. Buck Bestg Corp	11.6%
TOTAL	92.3%

2001		
Owner	Avg LCS	
1. Clear Channel	63.6%	
2. Amer General Media	11.8%	
3. KRAE Inc	10.3%	
4. Christus Bestg Inc	6.6%	
TOTAL	92.3%	

- * Source: <u>Investing in Radio 1994</u>, BIA Publications, Inc. (1st Edition. 1994); <u>Investing in Radio 2001</u>, BIA Publications, Inc. (3rd Edition. 2001)
- ** Metro Rank denotes the ranking of market by size of population based on the U.S. census.
- *** The Local Commercial Share is the average share for the prior 12-month period (beginning the previous Fall through the Summer ratings period) adjusted for lost listening to out-of-market and non-commercial stations.
- **** Station Formats are abbreviated according to <u>Investing in Radio 2001</u> Formats for Radio Stations abbreviation table.

Attachment 2

HHI Index

Herfindahl-Hirshman Index (HHI) Chart for Radio

	Radio	HHI
	1993	2001
New York, NY	532	1392
Los Angeles, CA	521	1408
Chicago, IL	687	1579
Philadelphia, PA	774	1990
San Francisco, CA	572	1594
Boston, MA	833	1859
Dallas-Fort Worth, TX	589	1470
Washington, DC	881	1781
Atlanta, GA	1197	1735
Detroit, MI	756	1943
Charlotte-Gastonia-Rock Hill	1597	3027
Birmingham, AL	1649	2917
New Orleans, LA	1366	3466
Las Vegas, NV	748	2130
Jacksonville, FL	1146	3485
Lexington, KY	1994	3297
Des Moines-Ames, IA	1963	3015
Tucson, AZ	1764	2382
Syracuse, NY	1699	2865
Spokane, WA	1923	2644
Portland-Auburn, ME	1752	3127
South Bend-Elkhart, IN	1503	1909
Youngstown, OH	1720	4064
Lincoln-Hastings-Kearney, NE	1999	3144
Tyler-Longview, TX	1460	2566
Rockford, IL	2485	4722
Fargo-Valley City, ND	1937	4250
Topeka, KS	2541	3540
Wichita Falls, TX-Lawton OK	1942	5032
Billings, MT	2784	3425
Rapid City, SD	2040	3696
Grand Junction-Montrose, CO	2842	4205
Cheyenne, WY – Scottsbluff, NE	3173	4364

Attachment 3

UCC Format Change Study

UCC Format Change Study

Arbitron Market	# Formats 1993	# Formats 2001	Δ Format	Δ Ownership	Δ Stations
New York	18	19	+1	-17	+18
Chicago	16	19	+3	-15	+19
San Francisco	16	18	-2	-17	+4
Las Vegas	13	15	+2	-4	+4
New Orleans	13	14	+1	-4	÷2
Jackson	12	14	+2	+3	+12
Birmingham	9	13	+4	0	+11
Tucson	10	12	+2	-4	+4
Syracuse	10	13	+3	-8	÷5
Topeka	6	8	+2	-2	+1
Fargo	7	11	+4	-4	+1
Grand Junction	7	9	+2	-2	+3
Los Angeles	17	17	()	-17	÷5
Wichita Falls	5	5	()	-3	+1
Billings	8	8	()	-4	+3
Philadelphia	16	15	-1	-6	+3
Rockford	9	8	-1	-2	-2

Synopsis

Arbitron Markets	Average # Formats		Format Change	Average # Stations		Station Change
17 Total	1993 11.3	$\frac{2001}{12.8}$	Average format increase for 17 markets = 1.5	1993 30.5	$\frac{2001}{36.2}$	Actual Station Increase = 5.7
12 increased formats	1993 11.4	2001 13.8	Average increase for these 12 markets = 2.3			
3 remained the same	1993 10	$\frac{2001}{10}$			<u></u>	
2 decreased formats	1993 12.5	2001 11.5	Average decrease for these 2 markets = 1			

CERTIFICATE OF SERVICE

I, Janelle Hu, hereby certify that I have on this Twenty-Seventh day of March, 2002, sent via U.S. Mail, postage prepaid, copies of the "Comments of the Office of Communication, Inc. of the United Church of Christ" to the following:

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